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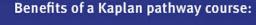






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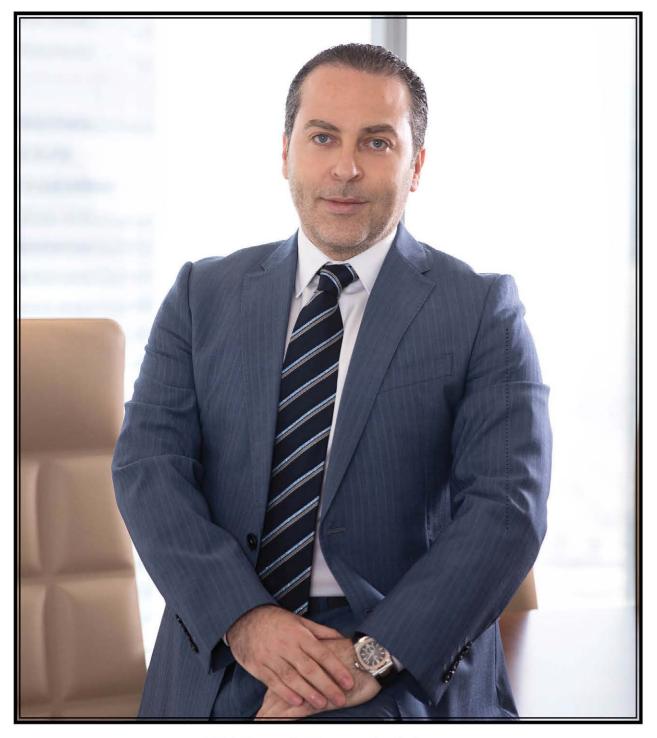


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ARABISK | INTERVIEW



CEO of Foz Holding

SAMER FOZ



The circumstances of the region are not very encouraging. But throughout history, Trade does not stop and many who have courage and confidence in their business can have a role in the market despite the difficulties

FOZ Holding Group has started strengthening its business in the region to take on a regional and international character. The group and its leading companies in the business, trade, industry, and transport sectors has continued its success, and today, it confirms its ability to expand, in particular, in Turkey, the United Arab Emirates, and Lebanon. Arabisk London Magazine met The CEO of Foz Holding, Mr. Samer Zuhair Foz, and conducted the following interview with him:

Interview by: Mike Swedeh

-Mr Samer, to begin with, tell us about FOZ Trading Company.

The company was established in 1988 as a private company and has worked hard in the business sector, and today, it has several companies working in various fields of trade, investment, and transportation. Its huge strategic projects contributed to securing the basic requirements and needs.

-When did the company become a Holding Group? And Why?

FOZ Group started to strengthen its business to take on a regional and international character. The group and its leading companies in the business, trade, industry, and transport sectors has continued its success, and today, it confirms its ability to expand, in particular, in Turkey, the United Arab Emirates, and Lebanon, which led us to become a holding company.

-What are the fields that the group works in?

We have various investments in the import and export foods field, which has been the main activity of the group since its establishment. The group also invested in real estate and in media and advertising, and the group is still looking to expand its activities in the industry field.

-What are the countries you invest in?

We have a factory for Mineral Water under the name Mecidyia in Erzurum Turkey, Warehouses and storage silos of 150,000 tons in Iskenderun, which we use for regional redistribution, and an investment in the gold mine in southern Ankara. Besides investments in the Hospitality Sector, where the group is working to build a 5-star hotel in the Bodrum region, four-star complexes are being built in Istanbul, as well as investment activities in various fields. In Dubai, the group has several companies and is engaged in the import and export foods to several countries.

-Do you intend to expand in other countries and regions?

There is an intention to expand in other countries if there are encouraging investment opportunities. The current time requires companies to distribute their investments due to market fluctuations and rapid changes due to the political conditions affecting the region.

-Do you intend to invest in London? We heard that you have been there recently?

Actually, there was a visit to London. We held meetings and studied the investment opportunities available in London, but we have made no decision yet. Britain is one of the most stable markets, and it is a global financial centre for investors from all over the world. In addition, it is a place for projects and partnerships on a global level.

-Do you have local partners in the countries where you invest? The main contribution and management of FOZ Holding Company's projects is directly from us. We have consultants, but we do not have strategic partners.

-How do you see the Arab region in terms of its suitability for investment in light of the instability in the region?

The circumstances of the region are not very encouraging. But throughout history, trade does not stop, and many who have courage and confidence in their business can have a role in the market, despite the difficulties

FOZ Holding aims to continue its growth strategy and continue to provide its customers with products from around the world and increase its investments in all fields.

-You have mentioned you have investments in media. Do you think it is difficult to invest in the media, especially with polarization prevailing in the Arab region? And what is your view of the Arab media?

Currently, it is very difficult to invest in the media, but there is also a space that must be filled and presented in a civilised way to the Arab public. We work hard to be out of the circle of polarization, especially as we are a private company with self-funding.

-Mr. Samer, everyone knows the economic situation in Syria is bad and not safe to invest. How can you cope with that situation, or is this the reason for transferring your investments abroad?

FOZ Company is still operating inside Syria, and we cannot leave the Syrian market forever. That is where it began, and it is preferred to us. Due to our ability to invest and work, thanks to the great experience we gained from working in the Syrian market, we decided (recently) on regional expansion. This is the case for most Syrian companies and businessmen.

-How did you adapt to the Syrian situation and achieve success? Our success is a success for our country, and I believe it is the duty for every Syrian to work wherever he is. This happened with many Syrians who proved themselves on the job, at the academic or vocational

every Syrian to work wherever he is. This happened with many Syriai who proved themselves on the job, at the academic or vocational level.

-Mr. Samer, we had informed from our sources that you have white hands with the Syrians in all their affiliations. How could Samer Foz, as a businessman, reconcile the work of the group and its development with the humanitarian side and the provision of assistance?

This is the least possible thing to do, and this is our duty. This is how we were raised and can only continue in the same way. Almost daily, I follow the details of humanitarian work, and it is worth mentioning that we founded the Association of the FOZ charity, which carries out charitable projects in Latakia and its rural areas until we can expand our services to Damascus and its countryside, God willing.



Are you planning to participate in Syrian reconstruction projects or do you prefer to stay abroad?

The FOZ group will not hesitate to participate in the reconstruction. We hope we will follow up on the matter. We do not care to participate for profit, but to contribute to the reconstruction of Syria, which many of its sons deserves.

Is Samer Foz thinking of going into the world of politics?

Never, I am an economist and have no interest in entering the world of politics.

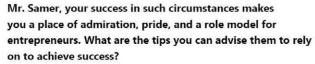
You have a team working in different branches and countries you have investments in. How is your relationship with your team?

A relationship of friendship and brotherhood in the belief that our future is their future and their future of our future, and we consider them our partners.



● It is true that the current time is very difficult to invest in the media, but there is also a space that still needs to be filled and presented in a civilised way to the Arab public.

• My belief is that our success is a success for our country and I believe it is a duty for every Syrian to work wherever he is .



The most important thing is honesty and love of your country. Our country is good for all of us, and patience, perseverance and lack of boredom are important. The results of our work do not appear quickly, and the most important thing is to believe in yourselves.

Tell us about the personal aspect of Samer's life.

I am married to a wonderful lady, a beautiful soul that has added a lot of positivity to me and has simplified and beautified my life, and facilitated my practical life, so I can focus on my work comfortably. We have four children I consider the most precious investment in my life, since they will take over the leadership of our future companies alongside the rest of the family. We are working to raise them and teach them the values we were raised upon. I hope they will pursue and achieve my unlimited dream in business.

I feel comfortable and safe when I return to my home. I love watching old Arabic movies, especially Egyptian cinema, because they make me sense the elegance that existed at the time. I like to exercise because I feel calmness of the mind and more confident in making the right decisions. I always try to spend my holidays with my family and relatives, and I consider these times the best way to document family cohesion and guide children toward business in a soft manner, according to their tendencies.

What is the big dream you want to achieve?

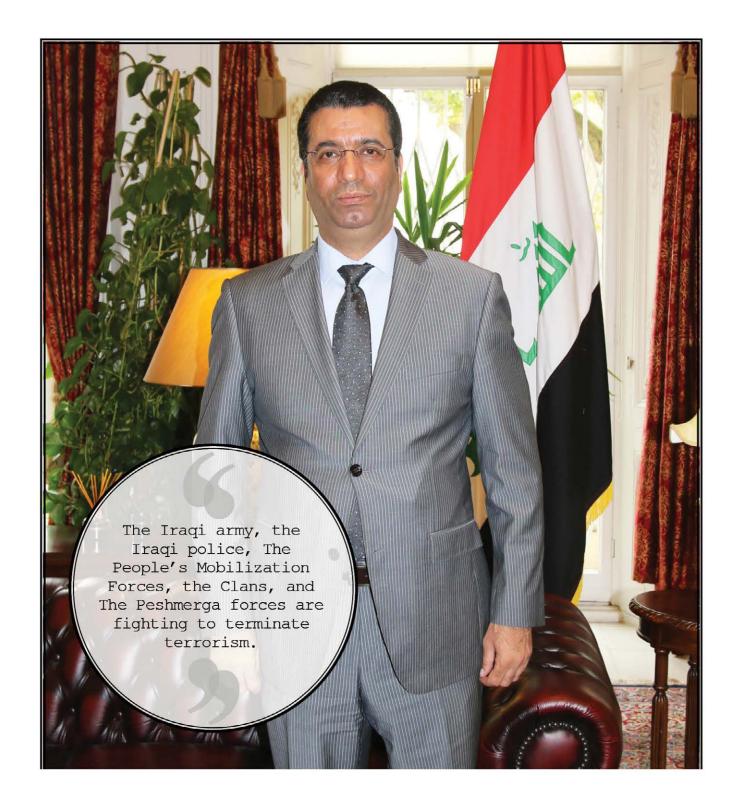
I can identify no dream, since the dreams of my youth were unlimited, and I still have so much to achieve.



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Iraqi Ambassador in London:

Dr. Saleh al-Tamimi



There are difficulties facing the reconstruction process because of the difficult economic situation in Iraq and the region because of the fall in oil prices, the dependence of our budget on oil, and the fighting against ISIS, and the accompanying extraordinary spending; therefore, they need international support,

Interview: Adnan Haj Omar (Editor-In-Chief)

- In which stage is ISIS battle right now?

We are in the final phase of eliminating ISIS in Iraq, through the battle of Mosul, specifically the western side of Mosul, where we liberated the eastern side, and we consider this battle is the last chapter of ISIS in Iraq. Although there may be leaks in different areas and cells, the real battle is taking place in Mosul. Progress needs time, but morale is high. All components of the Iraqi people are fighting terrorism. This is positive for the Iraqi government and for the Iraqi people. Today, the Iraqi army, the Iraqi police, The People's Mobilization Forces, the Clans, and The Peshmerga forces are fighting to terminate terrorism. What is delaying the end of the battle is our concern for the lives of civilians, and these were the instructions of Dr Al-Abadi, the Prime Minister and Commander-in-Chief of the Armed Forces 'the civilians before the place.' And it must be mentioned that Mr. Al-Abadi distributed tasks between the Iraqi forces involved in liberating Mosul. In the centre of Mosul, the Iraqi army is fighting, and the federal and local police, in addition to the sons of Mosul, while fighting outside the centre of the city, is The People's Mobilization Forces and Peshmerga forces.

- Is there support and coordination directly with the British government in the process of restoring Mosul?

Support and coordination are through the international coalition against ISIS, which includes 69 countries, and Britain is one of the most important members of the international coalition against ISIS, led by the United States of America. The truth is there is good support, coordination, and movement between the Iraqi and British governments, and the British government confirmed through the defence and foreign ministers it is supportive of this battle until the end.

Is there satisfaction from the Iraqi government on the size of the support provided by the International Coalition to eliminate ISIS?

The battle of Mosul was very good and escalated clearly, and we look forward to greater support, where we worry that ISIS fighters fleeing from Mosul may sneak into neighbouring areas in Iraq or even to Syria. We hope to increase airstrikes to eliminate ISIS fugitives.

- What is your role as an Iraqi embassy in London in conveying the true image of what is going on in Iraq and putting it in its proper national framework?

Let me clarify the image, because sometimes, there is a misunderstanding, and not putting things in the right framework, there is a distorted image sometimes. Our role as an Iraqi embassy is reflected through the delivery of the clear picture and the real situation through several channels, such as the media, research centres, and studies, the British Parliament, as well as the House of Lords and British Universities.

- How is the current relationship with the GCC countries, in particular, after the visit from the Saudi Foreign Minister?

The relationship is developing, and the visit of Mr. Adel Al-Jubeir, the Saudi Foreign Minister, was good, especially since it was the first in 20 years, and was met positively by the Prime Minister and the Minister of Foreign Affairs. This visit was followed by a visit by The Undersecretary of Iraqi Foreign Ministry to Saudi Arabia for technical coordination in several files.

The greatest development that took place after that visit was the meeting between the Iraqi Prime Minister and the Saudi monarch on the side-lines of the Arab summit held in Jordan. The Foreign Ministers of the two countries also met on the side-lines of the summit.

- What role can Iraq and its government play in bringing the views of the Gulf countries and Iran closer together, especially as the dispute may harm everyone in the fight against terrorism and other issues?

Iraq seeks a balanced relationship with all its neighbours: Iran, Turkey, the GCC countries, Syria, and Jordan, based on mutual interests and non-interference in internal affairs. We do not prefer a policy of axes. This makes us play a positive role in narrowing the views.

- How do you evaluate the work of the Iraqi Embassy in London, and is it open to all members of the Iraqi community?

Our policy as an Iraqi embassy is open to all. The Iraqi community is of great nature and diversity. This makes it an easy and difficult task; the basis for us is citizenship. We work to reduce problems and eliminate them, while working to provide the best service to all Iraqi citizens.

- What about the loan from the British government to Iraq for reconstruction?

The loan granted is for the reconstruction of the infrastructure, especially the water projects, which is worth £ 1 million per year. For different provinces in Iraq, it is a little delayed because it did not enter the budget of last year and is a soft loan, and those projects will be implemented by British companies.

- Where is the reconstruction process today in Iraq, and what are the government's plans?

There are difficulties facing the reconstruction process because of the difficult economic situation in Iraq and the region because of the fall in oil prices, the dependence of our budget on oil, and the fighting against ISIS, and the accompanying extraordinary spending; therefore, they need international support.

The priorities are now for the liberated areas from ISIS, where ISIS destroyed the infrastructure, so we need international support under a long-term strategic plan.

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One of the challenges for the government is the fight against corruption

The current relationship with the GCC countries is developing,

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- Is there an encouraging investment climate for British investors?

The investor is always looking for two things. The first is to insure his money through legislation and international agreements that are correct and available. Iraq has joined the New York Agreement and the Washington Agreement and the modernization of the investment law and the activation of the single window system. This encourages investors to invest in Iraq. The second is the provision of security, safety, and the safety of the general climate, which is achieved in various areas in Iraq, especially the northern regions (Kurdistan) and the southern regions. The achievement of consecutive victories over ISIS in the central regions casts a shadow on the security situation, in particular, on the region for reconstruction, and to Iraq to create the right climate for investment.

Are there any efforts by you, as an embassy, to promote investment opportunities in Iraq?

We hold meetings with the companies, and we encourage and attend conferences to promote investment opportunities in Iraq. We also asked the UK to lift Iraq from the classified list as a war zone and a dangerous area to be a safe area for investment, especially since there are many safe Iraqi cities, such as Basra and the Kurdistan region. We are also working on organising the Iraq Conference for Trade and

Investment, and we will invite companies to meet directly with Iraqi officials, who will offer all investment opportunities in Iraq and in all fields.

- What are the objectives of the joint economic and trade ministerial meeting held annually between Britain and Iraq?

This meeting supports the trade exchange between Iraq and Britain and the exchange of ideas of what we can work on to develop economic relations between the two countries, although the volume of trade exchange is still weak, only 184 million pounds and must be larger. We can make progress through the conference to be held next summer.

The ministerial meeting also has political implications for what is being discussed between the officials of the two countries at those meetings.

- What steps are being taken by the Iraqi government that will enhance the confidence of the foreign investor in the Iraqi market, whether in terms of security or legislation and laws that protect investors?

The liberation of the regions gives confidence to investors by the strength of the Iraqi forces and their ability to secure the facilities and work on the side of the legislation and accession to international conventions.

- I do not know if it is too early to talk about tourism. Is there any plan from the Iraqi Tourism Authority to encourage tourism to Iraq?

Iraq has a lot of diversity, where there are archaeological and historical sites and religious tourism, and we need to enter the field of the tourism industry, because tourism is an industry and is a priority of the government after eliminating ISIS, but despite all this, religious tourism continues where large numbers come to visit Karbala, Najaf, and Kadhimiya, and Baghdad to visit Sheikh Abdul Qadir Kilani.

Tourists coming to Iraq from all around the world is a source of pride for us. And in these difficult conditions, we provide services and security for them.

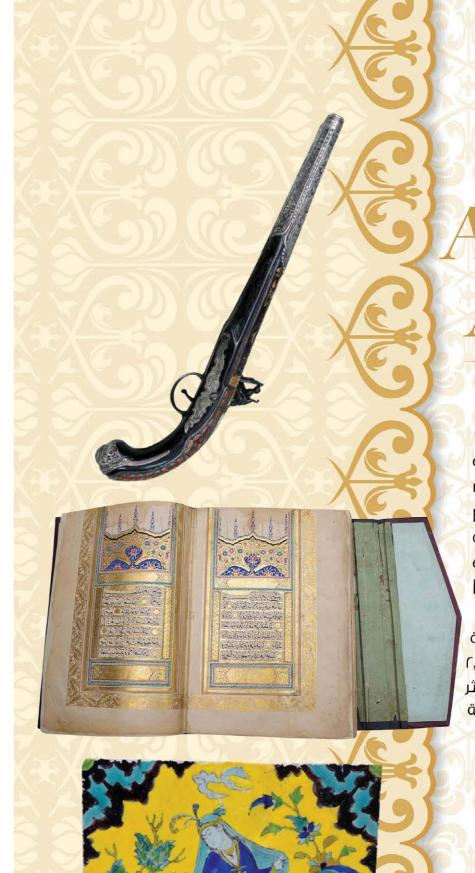
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-The Iraqi-British Business Council stressed, at the last annual conference, the need to fight corruption to promote investment. What are the government's efforts in this file?

One of the challenges for the government is the fight against corruption, and the government is trying on this side. Although I believe the size of corruption is exaggerated, we must work to correct the imbalances and mistakes in the fight against corruption.



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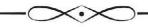
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THE DEVELOPMENT STORY OF EMIRATES



By: Adnan Haj Omar Editor in Chief

or years, the UAE has gradually turned into a 'dream state' for many people. The first question is how did this young state, which does not exceed the age in 'the modern political concept of the state' of forty-six years, achieve this advanced status witnessed by the international reports and confirmed by real observations? What are the reasons and ideas behind this developmental model, only made about three decades ago, considering that its success has been confirmed for over ten years? Then, another important question, is the dream of the UAE of urban development, skyscrapers, roads, modern airports and mega malls as was the prevailing belief for a period, or that the achievements are beyond these aspects of urban and commercial bright? Perhaps

the feasibility of preoccupation with the previous questions lies not only in interpreting the "Emirati situation" but also in drawing lessons and indications. In the latest international competitiveness report (2016/2017), the UAE is ranked 16th in the world in the overall index of competitiveness, leading the Arab countries and the Middle East, as well as ahead of countries like France, Spain, South Korea, Australia. Turkey, and Israel.

The remarkable thing in the case of the UAE is it has this status developed in most indicators of human development. The achievements of the Emirati achievement exceeded the movement of urbanization to establish a society of knowledge and creativity, these are the pillars of any developing project.

If UAE viewers are not surprised to be ranked first and fourth globally in terms of roads and infrastructure, the astonishment is justified when we know the UAE is ranked tenth in the world in the quality index of science and mathematics education. Furthermore, the country is twenty-fifth in the index of education and skills, beating countries such as Russia Spain, Italy and Argentina, as well as 12th in the world in terms of quality of primary education, and 15th and 18th in the world in the index of the ability to innovate and technological readiness. This means that Emiratis have gone beyond urban development to the development of mind and knowledge.

It is hard to explain the "Emirati situation" by a single factor such as saying that the oil wealth guarantees a significant income to the state, especially in light of a reasonable number of people because the economy of an Emirate such as Dubai does not depend on oil. The non-oil sector represents over two-thirds of the UAE's annual GDP In its latest estimate of \$ 674 billion, putting the UAE economy in the 32nd position in the world. Of course, the contribution of the oil sector has strengthened the UAE economy, whose exports exceeded 240 billion dollars a year. It is not unlike the economy of a major oil country such as Saudi Arabia, with a population of about four times the UAE population.

However, the development of the education, technology, and innovation sectors seems to be striking in the UAE; the sectors that seem to be leading all the development plans in the country. Yes, financial surpluses and strong economies can build a well-developed infrastructure, the fourth in the world, but there are other reasons to explain the evolution of education, knowledge, and innovation. There are other reasons to account for the ranking of the UAE in the 14th position in the Global Transparency Index and 6th worldwide in the Anti-Bribery and Illegal Payment Index. Indeed, the previous indicators can be interpreted only based on an unconventional vision behind all these achievements. This vision may have acquired lots of dreams, imagination and

ambition, but these considerations alone cannot achieve the achievement unless they are supported by the spirit of initiative that makes new ideas rapidly turn into actions, projects and details on the ground. The gap between the idea and the action seems short in a country like the UAE.

The Emiratis do not seem to need endless meetings, nor are they slow to decide where ideas are no longer useful and things are complicated. Many people do not realize that new and creative ideas appear on the road with no secrets or paranormal, just waiting for the ambitious people to come in at the right time to pick them up and implement them.

The Emiratis may not be afraid of the new and uncommon breakin, so they have accomplished and continue to accomplish every day while others watch them in amazement. Is it because they are a young country while Egypt, for example, looks like an old country, ancient, but is constrained by its heritage and heavy in developing?

it is difficult to explain the situation in UAE without shedding light on the good governance, which set the system to work in various fields. This wise management has succeeded in implementing technology and spreading e-government services. If every e-government transaction cancels a human intermediary that simultaneously eliminates a potential opportunity for corruption, this explains how the UAE has entered the top 30 in the anticorruption index and 5th globally in the fight against public money abuse. It was natural that foreign investment flourished as long as investors knew in advance and assured their rights and obligations.

Here is the question: Does the "dream state" describe the real achievements in the UAE or does it involve exaggeration? Neither the UAE nor any other country in the world represents the ideal city. Some may have reservations about the UAE situation, such as the predominance of the foreign component, which is estimated at 80% of the total population of the country. We looked at the matter with a human sight. The UAE situation has succeeded in absorbing and employing ethnic, religious and cultural diversity, for example, the peaceful practice of their religious rituals in mosques, churches, and temples of Hindus and Buddhists. Let us not forget that all the development and civilization in the United States of America is because of diversity. The American model differs greatly from its political and liberal ones, but the UAE remains a unique model, not only because of the short history of its past, but also because it is located in a dangerous Arab world. coupled with civil wars. This is where the UAE dream emerges.

ARABISK | INTERVIEW



Redefining the Social Media Marketing Landscape in Qatar

MOHAMED AL MUHANADI



Do not be afraid of failure as you move toward your first step. After a number of faltering steps, you will find your way.

A large number small companies entrusts the task of managing their accounts on the social networks to the IT employee or the accountant, which is wrong because it needs a specialist like the treatment of any doctor

When you meet Qatari entrepreneur, Mohamed El Mohanadi, you'll notice two very distinct things. First, his sizeable Arabic library covering everything from management and sales to social media. And second, (which I think is somewhat more important) is the evident energy and passion that you see on his face when he discusses social media in the State of Qatar.

Without further ado, let's delve into the interview conducted by our correspondent in Qatar, Rami Issa.

- First off, can you tell us a little about your beginnings? Before you established your first company?

Ever since I was very young, I've always dreamed of being an entrepreneur and owning my own business. A dream that completely preoccupied me when I was studying Maritime Transport. Needless to say, starting it all was not easy.

Back then, I did not possess the skills required to launch my own venture, but through a lot of reading and training, I was able to learn more quite quickly until I became the youngest Human Development trainer in Oatar.

- How did you get the idea to start Social Media Solutions in Qatar?

I had met my previous partner, Ammar Mohamed, in a workshop where he had proposed the idea of establishing a business that led to better dialogue between the members of society. After a year and a half of working on implementing that idea, we hit a dead-end and realized that we have to think out of the box. This is when we decided to enter the social media marketing field.

As I've said, being an entrepreneur is my dream since childhood, but the issue of funding has been an obstacle from the beginning. Consequently, I kept my government job to guarantee a stable income and minimal funding for my startup while my partner, Mohamed Ammar, quit his full-time job and started running our business full-time

Was launching the business easy? Especially considering that this was the first Qatar business in the field of Social Media Marketing?

We started in 2012 during the height of the Arab Spring. The Egyptian, Tunisian, Syrian and Libyan Revolutions were all sparked via social media. This was people's direct source for information during the Revolution. It was fast, reliable and people-driven. Traditional media at the time was not the same. It either couldn't keep up with the pace of events or was biased in some form or other. This reality prompted us into entering this field. Locally, however, things were guite different. There was a general impression among those in government that social networking sites were a waste of time or an advanced version of online forums. This was precisely why our work was somewhat more challenging as it took us some time to convince our first client (The Ministry of Trade & Economics) of the importance of social media to better deliver their goals and improve on their Standard Operating Procedures. I still remember how it took us 6 entire months to answer their questions, address their concerns, and for them to approve our offer. This was back then, luckily now things are much better.

- You won the rights to market the Handball World Cup that took place in Qatar. Do you see this a bold move, especially since you don't have experience marketing such huge events?

I feel like we need to pause somewhat here. Regardless of the fact that we're fiercely proud of having completed such a feat. Things all miraculously fell into place. Our company at the time was quite small. It was composed of two people and we did not have an office at the time.

Once we met Dr. Ahmed Taha, Management Consultant, who worked with Dr. Haya El Modady, Consultant to the Minister of Culture and Youth, they really liked the idea. Dr. Haya suggested that we work out of her office. And now we were in a place with individuals with a lot of experience which made us feel very safe.

This newfound feeling of everything-is-possible motivated us to accomplish more. Hence, our deep desire to cover the World Cup in Handball

I still remember our sleepless nights when we were fighting for exclusive rights to market the World Cup. It was a really tough time, one that we will never forget.

- But you're a company composed of only two people, how did you manage to accomplish such a huge feat? One that requires a small "army" of qualified professionals?

Quite frankly, we faced a lot of obstacles. When we were vying for sponsorship, we expected to receive a sum of money from the organizing committee to kick-start the process especially that we had subcontracted two European companies. To our surprise, though, we found a clause in the contract that stipulated that we cover a friendly match that would take place before the World Cup. Of course, the companies that we had subcontracted refused to work without a deposit, so we decided to hire a local student from a reputable university who was studying Media and Public Relations. It was a risky move and one that took us four hours to decide in a long meeting, but one that we had to take.

- Did it work out?

We interviewed each applicant for three minutes only; one minute for introductions and two minutes for questions. We were on the lookout for someone who can really handle pressure. We needed someone who could work in a fast-paced environment; someone who's flexible and knows how to maneuver. Choosing the wrong candidate would have been detrimental and would have caused a lot of problems. Luckily, we picked the right candidate and it was a huge success. We received our first check for payment two days before payroll was due. This was when I realized it was time to take on my business full-time.



OUnited Kingdom is part of
Qatar's charitable family around
the world and has been operating
in more than 40 countries in many
charitable and humanitarian
fields...



We are faced with many challenges, especially at the charitable and humanitarian levels. The needs are escalating and humanitarian disasters committed by man against his fellow man have become long and extended and their complications are constantly accumulating, In addition, the social gap between the poor and the rich is increasing, placing a burden on humanitarian organisations to be more effective and innovative in trying to provide solutions to many of these challenges. To highlight this, Arabisk Magazine interviewed the Deputy Director of Qatar Charity, Mr. Fadi Itani.



Interview by: Mariam Khattab

- Kindly introduce your Charity to us and our valued readers:

First of all Thank you for this opportunity and greetings to you and to the entire team, and your dear readers, Qatar Charity - United Kingdom is an association officially registered with the United Kingdom Charity Commission since 2013 under No. 1146597, concerned with development and humanitarian action, committed to empowering the most disadvantaged people and groups in Britain and Europe.

We have extensive strategic partnerships with NGOs and various associations to implement joint programmes and activities that serve our goals and strategic areas. We aim to make a lasting and positive impact on European societies regardless of religion, race, gender and colour. We seek to promote community cooperation through a privileged partnership with national, regional and local associations in the following areas of work:

- Community cohesion
- · Economic and educational empowerment
- Cultural communication
- · Response to humanitarian disasters

-Mr. Fadi, as you know there are about one hundred and eighty thousand charity registered with the British Charity Commission in Britain. What difference does Qatar want to make in this field?

Qatar Charity - United Kingdom is part of Qatar's charitable family around the world and has been operating in more than 40 countries in many charitable and humanitarian fields, and has benefited millions of people every year. In Britain, we seek in our activity to be qualitative, and aspire to be a bridge for philanthropists. The main aim of our presence in Britain is to serve the investors and firms which would like to contribute to the good and giving process and bring about positive change in the communities within Europe for the most disadvantaged people.

- But are companies and investors interacting with you?

We are at the beginning of the road and the first signs are encouraging, but we need time to see the outcome, because many people think that people in Britain and Europe do not need help because these are "rich and developed countries." This observation may be correct at first glance, but the need is everywhere, but different in form and nature. It is important not to forget the fact that social gaps are growing causing problems and results are often not seen, so the nature of the human interference in these cases is different and takes a deeper role for change and assistance. The need here may not be food, drink or clothes, although this exists. What is called food distribution banks are all over Europe and Britain help many people in need. In addition to the presence of thousands of refugees who have arrived or are standing at the gates of Europe and need every

help and assistance. Youth and women projects are the most important projects that require our attention and support.

- If the nature of the needs is more complicated, what is the solution?

Indeed, the needs are becoming more complex, and we need creative solutions, concerted efforts, cooperation and coordination between all the workers, the private sector, the public sector, charities and individuals. We will not succeed in overcoming social difficulties unless we work together and offer qualitative and effective solutions. Everything around us is changing, the technology has elevated the people lives into another dimension, now we can order taxi or food by mobile and as well as reserving flights, trains and so without talking to anyone, so the humanitarian workers responsibility to benefit from such changes to provide creative solutions and this will be only If we build bridges with all individuals from all sectors.

- Did these changes affect the nature of your work?

Certainly, we live in the same world and we can only interact and benefit from these changes to serve charitable and humanitarian work, and try to make our role in many projects vital, and more effective than a temporary intervention, and focus on the quality and not quantity, and impact of any project we do or We support, for example, a large number of projects of social centres that we have contributed in, has changed the way it works from the beginning, due to the important conditions that we impose, for instance, any project must have the element of support and continuity, and be open to the surrounding community and involve authorities and local bodies in the activities and programmes. One of our important projects is supporting and honouring individuals, whether students, teachers or institutions in the field of education.

- Your thoughts about the future?

The future is mysterious, but we have to work hard to get the best results, we are currently focusing on our work on two vital projects, the first is 'the project of scientific support' through which we will seek to support students who excel scientifically from poor backgrounds to complete their studies and enter the best universities. The Second is 'Economic Strengthening Project' in which we aim to encourage and support entrepreneurship projects in the field of social change. Both projects are under research and development. Through these two projects, we hope to cooperate with all those who have success in their studies, their work and their business to help us to create successful models similar to them in the scientific and practical fields.

ARABISK | INTERVIEW



DR SHERIF WAKIL:

An International Figure of Aesthetic Gynaecology and Sexual Wellbeing

Interview by: Sarah Hayek

Dr Sherif Wakil, a renowned Harley Street Cosmetic Doctor and founder of Dr SW Sexual Aesthetic Center launched his first centre in Europe and the Middle East specialising in Non Surgical Aesthetic Gynaecology and Sexual Aesthetics, a brand new specialism focusing on regenerating the sexual organs of men and women with No down time, No surgery & No side effects Dr Wakil has more than two decades of experience in the health care profession, having worked in a number of leading hospitals in the UK and Middle East, including The Royal London Hospital NHS Trust, finally settling in his London based home in Harley Street. Dr Sherif has developed cutting edge techniques and medical procedures to restore the function and the appearance of sexual organs in men and women without resorting to surgery. Arabisk London Magazine visited Dr SW Clinics to meet with Dr Sherif himself and get an insight into this unique world of Sexual Aesthetics:

- Dr Sherif please share with us how you begun and what is your specilaism?

After graduating from Al Qasr Aleiny Cairo University, I began a career in aesthetic medicine which, after doing my fellowship and attending vast number of cosmetic workshops in the UK, Europe and USA, led me to become a national and international trainer to a number of cosmetic treatments.

- How was the transition from cosmetic medicine primarily of the face, body and other traditional operations to a completely different discipline and somewhat unusual field?

Around 7 years ago, a new speciality started to boom in the United States, commonly known as Aesthetic Gynaecology and Regeneration of the genital organs for men and women with its core purpose to restore the functionality as well as the cosmetic appearance of genital organs. At that time this field was still unheard of in Europe or the Middle East, I was quite interested in this rising speciality so I travelled to the US and underwent extensive training, I carried out additional research and then I introduced this type of treatment to Europe and now subsequently introducing it into the Middle East.

- Dr Sherif tell us about the interaction of people and patients with this type of cosmetic treatment and how did you start receiving patients in your clinic?

Initially through the introduction of a new treatment called "O Shot" Vaginal rejuvenation with PRP, the publicity and success that accompanied this treatments, opened up the opportunity for patients who were browsing the internet for alternatives to discover what I had introduced to Europe and the Middle East. It was through these searches they were able to book an initial consultation with me which led to treatments.

This has progressed to a major international offering. Many women suffer in silence when it comes to talking about sexual problems. Menopause, child-birth and even the natural ageing process can result in a loss of sensation, decreased sexual enjoyment and functional issues in the vaginal region. The O-Shot®, or Orgasm Shot®, is a pioneering new non-surgical technique which involves Platelet Rich Plasma (PRP) harvested from a very sophisticated centrifuge which I brought with me form the USA, being injected into the vagina in a very special protocol which I have now modified few times, in order to rejuvenate it and enhance sexual pleasure. The O-Shot treatment can also improve function and relieve conditions such as stress urinary incontinence. I also introduced the male version of the treatment, the "P Shot" to the market, which involves injecting platelet rich plasma into the penis in a very special protocol in order to enhance the function, stamina, firmness and improve erectile dysfunction as well help increase the length and girth of the penis with no surgery at all and no side effects reported to date.

- How did you get the idea of opening this centre and are you now providing other treatments for these conditions?

After witnessing the great results that I saw on my patients I came to realise how important this field is and also how neglected, when we find a woman after a few years of marriage has completely lost the feeling as a result of childbirth or the normal ageing process; or men losing their sexual ability due to the stresses of life or due to chronic medical conditions like Diabetes or simply as a result of aging, I am compelled to help, especially as many of these conditions have no effective treatments, launching the centre was a natural progression. I have now introduced more than 30 different cutting edge Non–Surgical treatments to market which I travelled around the world to gather, by attending International congresses for both male and female sexual dysfunction.

- What are the problems that women could suffer from, and what are the examples of treatments you now offer?

The latest survey conducted in the United States of America confirmed that 50% of women suffer from at least one type female sexual dysfunction, they could be:

- Hypoactive Sexual Desire Disorder: Lack of desire
- Female Sexual Arousal Disorder (FSAD) is frequently seen concomitantly with Female Orgasmic Disorder: Lack of arousal
- Female Orgasmic Disorder (FOD): Inability to reach orgasmic
- O Dyspareunia and Vaginismus: Pain that interferes with sex And also problems could include:
- Vaginal laxity as a result of child birth, hormonal changes or due to normal aging process
- Vaginal atrophy due to menopause
- **⊙** Stress Urinary in continence: inability to control urine
- The skin around the vagina and anus also could change to a dark colour All these cases are treated in the clinic, without surgery at all and only within 20-40 minutes using different types for machines, injections, peels, lasers, radiofrequency and much more of the latest treatments worldwide.

- You told us that your treatments are not only for ladies but for men too. Can you tell us about them as well?

Usually men prefer not to rely on drugs due to the inconvenience of having to take a pill before sexual intercourse, not to mention there being a percentage of men for which the pills do not work anymore or cause unpleasant side effects, so our aim is to help bring back the spontaneity to men again through treatments such as regenerative medicine, like platelet rich plasma, low shock wave therapy, muscle relaxant injections etc.. By using these very innovative treatments we help the patient restore his sexual ability and confidence whilst helping the patient also to obtain an increase in penis length and girth completely non surgically. All these

treatments are administered using very specific protocols that have been developed after years of training and experience so that the patient remains safe and gets effective results.

- Why are you interested in this field, and how much do people need this medicine?

There are statistics that need to be mentioned to clarify the magnitude of these problems, so for example: 40% of women suffer from sexual dysfunctions problems to the extent that it causes them psychological distress.

• 20% of women never felt orgasm at all, 5% of women aged 20 years suffer from stress urinary incontinence that cause them hygienic problems, and the percentage reaches 50% at the age of 60ys and this is infact one of the top reasons elderly women are placed in nursing homes As for men, 40% of men aged 40 suffer from one degree of erectile dysfunction, 50% at age 50, 60% age 60 and 70% at the age of 70.

There are also other conditions that we also could help with treating such as Peyronie's disease or the "bent penis" providing more justification for the need for such important innovative treatments.

Do you find more Arabic or European patients responding to these types of treatments?

I have a big mix, I get patients from all over Europe, Africa and as well as a lot of Arab patients too, but the Arab community do need to be educated more in this field. It is part of my duty to spread health awareness in the sexual wellbeing field.

- What is the opinion of Sharia (law of Islam) on this type of treatment did you communicate with men of religion (Sheikhs) and got any opinion on that?

I certainly asked several men of religion, and their answer was that these operations are legitimate and welcomed as long as the purpose is to maintain healthy marital relations and to help wives and husbands to enjoy Halal, especially if we look at the consequences of those problems that can lead to divorce, GOD forbid.

- Can you tell us about the price point for those interested in going for this type of sexual treatment, it would typically be thought to be quite expensive?

The prices are very reasonable and affordable, starting at around £ 1,000.

- What is the story behind the International Association of Aesthetic Gynaecology and Sexual Wellbeing that you founded and chair?

I have established the International Association of Aesthetic Gynaecology and Sexual Wellbeing or "IAAGSW" in order to raise the awareness amongst doctors who are interested in this field.

I have started training doctors from all over the world to develop this treatment in their country, so far, having trained more than 200 doctors globally. We also organise conferences, research and seminars.

- What message you want to convey to our readers?

The surgeon who conducts the heart surgery for example, saves lives and in my specialism I save souls, I save marriages which is the most sacred relationship and enhance the performance of each individual immensely. You do not know the extent of the pain that these problems may cause, which may lead to the breakdown of the family which directly affects the society as a whole. And I would like to say to those who suffer from any of these sexual dysfunctional problems, please do Not hesitate to treat it like any other health problem, for example, when a person gets old, his sight or hearing gets impaired, our sexual organs are no different, they are part of our bodies, they are also subject to these changes, this is very natural and should not be a stigma nor should we be ashamed.

- What is the story of your fame name "DR O"?

Hahaha, this is a name that has been given to me by journalists and TV presenters, it stands for Dr Orgasm, due to the fact that I help people reach their orgasms.

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ARABISK EVENTS

AL SHAQAB Lockinge Day

AT NEWBURY RACECOURSE

is Excellency Sheikh Joaan bin Hamad Al Thani, Chairman of the Qatar Olympic Committee, crowned the winners of the main race at the Al Shagab Lockinge race which held at Newbury.

Godolphin won the two biggest races of the day impressively, the feature G1 Al Shagab Lockinge, worth £350,000, with the 7/4 favourite Ribchester, trained by Richard Fahey, and the £100,000 G3 Al Rayyan Stakes with another market leader, the Charlie Appleby-trained Hawkbill, who started at 3/1. Both were ridden by William Buick, a 10/1 double.

It was fitting that Al Shaqab Racing should have a winner on the day, with two-yearold Denaar, trained by Richard Hannon and partnered by Frankie Dettori, taking the £50,000 Olympic Glory Conditions Race, the second year in a row that a Richard Hannon-trained, Al Shagabowned horse has won the race.

توج سعادة الشيخ جوعان بن حمد آل ثاني، رئيس اللجنة الأولمبية القطرية، الغائزين بالشوط الرئيسي في سباق الشقب لوكنج الذي أقيم على مضمار نيوبري برعاية الشقب للعام الثالث على التوالي، ويعتبر أول بطولة للخيل لمسافة ١٦٠٠ متر في أوروبا، وأحرز المهر «ربتشستر» ملك غودولغين لقب الشقب لوكنج المخصص للخيل المهجنة الأصيلة عمر ٤ سنوات فما فوق من الغئة الأولى لمسافة ١٦٠٠ متر ، وجاء فوز المهر ذي الأربع سنوات باللقب بإشراف المدرب ريتشارد فاهي وبقيادة الخيال وليام بيويك ، وجاء في المركز الثاني الحصان «لايتننغ سبير» ملك قطر ريسنغ وبإشراف المدرب ديفيد سيمكوك وبقيادة الخيال أويزن ميرفي، وفي المركز الثالث الجواد «بريتون روك» ملك جون كوك وبإشراف المدرب ديفيد سيمكوك وبقيادة الخيال أندريا أتزيني.

















ARABISK | EVENTS

Kuwaiti Embassy Celebrates Liberation Day In London



uwaiti Ambassador to London, H.E. Mr. Khaled Al-Duwaisan, celebrated Liberation Day and the 11th year of Sheikh Sabah Al-Ahmad Al-Jaber Al-Sabah holding the reins of power in Kuwait. H.E. Al-Duwaisan reiterated the historical ties between the State of Kuwait and the United Kingdom, stating that the Kuwaiti people will never forget the UK's role and stance in the Gulf War in addition to other important issues deemed very important by the State of Kuwait. The Ambassador hailed the turnout for the Celebration. Over 3,200 distinct local politicians, economists, and diplomats from many part of the Arab world. Former Foreign Secretary Jack Straw also congratulated all Kuwaitis on this momentous occasion, wishing the country much progress and prosperity. Mr. Straw also mentioned the deep, historical ties between Kuwait

and the UK; ties that are translated both diplomatically and on the individual level.

أقام سفير دولة الكويت لدى المملكة المتحدة خالد عبد العزيز الدويسان حفل استقبال بمناسبة العيد الوطني ال٥١ لاستقلال الكويت و الذكرى ٢٦ ليوم التحرير. و أكد السفير الدويسان على عمق العلاقات البريطانية الكويتية التاريخية قائلا أن الكويت تتمتع بعلاقات متميزة مع بريطانيا في مختلف المجالات و أن الكويتين لن ينسوا مواقف بريطانيا العادلة و المؤيدة للكويت على مر التاريخ. و نوه بالحشد الكبير الذي شارك في حفل الاستقبال و الذي ضم شخصيات سياسية و اقتصادية بريطانية و أعضاء البعثات الديبلوماسية العربية و الإسلامية و الأجنبيـــة المعتمـــدة في لندن.









ARABISK EVENTS

QATARI

Embassy in London

CELEBRATES THE NATIONAL DAY AT THE DORCHESTER

atari Embassy in London celebrated the National Day of Qatar in a reception held at the Dorchester hotel amid a diplomatic and political high-level attendance, where was at the forefront of recipients His Excellency Qatar's ambassador to London, Yusuf bin Ali Al Khater, and his wife, Deputy Ambassador Hamad Al-Moftah, Consul general Mubarak Alkwari, the secretary Sheikh Salman bin Jassim al-Thani, and The Secretary Abdullah Al Rumaihi. also the ceremony Tobias Ellwood the UK Government Minister at the Foreign and Commonwealth Office for Middle East and African has attended the ceremony. Tobias Ellwood, the UK Government Minister at the Foreign and Commonwealth Office for Middle East and African spoke:

It Is an honour and joy for me to be here with you today in this day where it was a year full of activities and strong ties between Qatar and Britain, that relationship dating back to two hundred years and which began as a relationship in the field of trade, but as His Excellency the Ambassador said it developed in the areas of health, security and Education.

The ceremony was attended by a large gathering of senior officials in the British government, members of the House of Commons and House of Lords, a large number of businessmen, Media, Ambassadors and members of the diplomats, in addition to members of the of Arabic and Islamic communities in Britain.

















ARABISK EVENTS

The Oxford and GCC

Conference



he Oxford and GCC conference was held in the presence of a number of Gulf embassy officials and a host of corporate and business speakers from across the Gulf and Britain.

The Secretary-General and Chief Executive Officer of the Arab-British Chamber of Commerce, Mr. Afnan Al-Shuaibi, emphasized the strength of economic relations between GCC and Britain.

Al-Shuaibi explained that the goals of the vision of the GCC countries, which were launched by the GCC countries, are to support small and medium enterprises and to support the role of women in the private sector, which will positively affect the economic growth in the region.

The conference aims to review the growth of the private sector and its role in supporting the economies of the GCC countries and to present the huge investment opportunities resulting from the realization of the vision of the GCC countries have recently announced.

عقد في المملكة المتحدة مؤتمر أكسفورد ، ودول مجلس التعاون الخليجي للأعمال ، بحضور عدد من مسؤولي السفارات الخليجية، ونخبة من المتحدثين من الشركات ورجال الأعمال من مختلف دول الخليج العربية وبريطانيا. وفي هذا السياق أكدت الأمين العام والرئيس التنفيذي لغرفة التجارة العربية البريطانية أفنان الشعيبي بكلمتها في إفتتاح المؤتمر على متانة العلاقات الإقتصادية بين دول مجلس التعاون لدول الخليج العربية وبريطانيا. وأوضحت الشعيبي مجلس التعاون لدول الخليج العربية وبريطانيا. وأوضحت الشعيبي دول المجلس دعم المؤسسات الصغيرة والمتوسطة ودعم دور المرأة في القطاع الخاص، الأمر الذي من شأنه أن ينعكس إيجابا على رفع المستوى الإقتصادي في المنطقة. ويهدف المؤتمر إلى استعراض نمو القطاع الخاص ودوره في دعم إقتصاديات دول مجلس التعاون لدول الخليج العربية ، وعرض الغرص الاستثمارية الضخمة الناتجة من تحقيق رؤى دول المجلس التى أعلنتها مؤخراً.

THE UK

in a "perfect" position to become leading player in Muslim lifestyle economy

he recent MLE Connect 2017 Muslim lifestyle event at 155 Bishopsgate in London was the UK's biggest B2B conference discussing the Muslim lifestyle sector, according to organisers.

Retailers such as Asda, Tesco, Sainsbury's and Nationwide joined entrepreneurs and 200 businesses represented at the event. Delegates also came from abroad, from the UAE, Turkey, Malaysia and Iran.

The one-day conference featured seminars, panel discussions, including on the topics of halal food, modest fashion, marketing, finance and international trade.

It is the second consecutive year the event has been held and organisers estimate the global expenditure on Muslim food and lifestyle sectors now stands at £2.3 trillion by 2021.

ONFERE IPESTYL

بريطانيا في وضع مميز لتكون لاعب أساسي في الاقتصاد الإسلامي

عقد مؤتمر MLE Connect 2017 لنمط الحياة الإسلامي الذي اقيم مؤخراً في 155 بيشوبس جيت في لندن كواحد من أكبر المؤتمرات في المملكة المتحدة في مجال B2B يناقش قطاع الحياة الإسلامية.

شاركت عدة شركات مثل أسدا، تيسكو ، سينسبري و كذلك رجال أعمال و أكثر من 200 شركة.

أيضاً كان هناك مشاركة لعدة شخصيات من الشرق الأوسط و اسيا من الإمارات العربية المتحدة وتركيا وماليزيا وإيران.

وضم المؤتمر الذي استمر يوماً واحداً ورشات عمل وحلقات نقاش شملت مواضيع عن الأغذية الحلال والأزياء المحتشمة والتسويق والتمويل والتجارة







ROLLS-ROYCE

WITH OTTAVIO FABBRI LAUNCH 'STARLIGHT' EXHIBITION AT AMAR CHARITY EVENING

In Mayfair







ore than 100 VIPs packed into Rolls-Royce's Berkeley Square showroom recently for a reception to support the work of British charity, the AMAR International Charitable Foundation, and to launch the highly anticipated 'Starlight' exhibition.

Baroness said she was absolutely delighted that so many guests – who included ambassadors, diplomats, politicians and celebrities – were keen to attend the event and described it was a "truly memorable occasion."

"Our incredible teams in the Middle East have been

Rolls-Royce, a company famous worldwide for its engineering and automotive excellence, said they

were delighted to offer their Mayfair home to AMAR

- a charity praised for its excellence in delivering

emergency support and sustainable programmes to millions of the poorest and most disadvantaged

people in the Middle East.

"Our incredible teams in the Middle East have been rebuilding the lives of the most disadvantaged in the region for 25 years.

In recent times the pressure on our whollyindigenous staff has increased hugely because the invasion of the murderous ISIS into northern Iraq has left millions displaced and in desperate need of help," explained Baroness Nicholson. The event also launched an exhibition entitled "Starlight" by contemporary Italian artist Ottavio Fabbri.





The exhibition was in homage to Rolls Royce's bespoke Starlight Headliner feature. Their dedicated craftsmen weave between 800 and 1,600 delicate fibre optic strands through the leather-lined ceiling to create galaxy patterns. Each constellation is completely unique to the owner. Rolls-Royce ensured that there were several fabulous cars on display at the event displaying the stunning starlight features, including in a model which is one of only two in the world! Guests also enjoyed the finest of English Sparkling wine donated by the West Sussex-based Wiston Estate Winery, whose award-winning wines grace the tables of the rich and famous. Famously, HRH The Queen used a Wiston wine to launch the new cruise liner, Britannia, in 2015.

Founded by Baroness Nicholson of Winterbourne, also launched an exhibition entitled "Starlight" by

AMAR is celebrating its Silver Anniversary. The contemporary Italian artist Ottavio Fabbri. winning wines grace the tables of the rich and fam cruise liner, Britannia, in 2015.

ARABISK | LIFESTYLE



The Wellness clinic has 14 treatment rooms, two personal training studios, a private consultation room, and a photography studio featuring a state of the art Vectra 3D scanner system. The clinic offers skincare products curated by skin concern from practicing doctors such as MZ skin, NYDG skincare and Dr Barbara Sturm. It also has products that are specifically created to suit the clinic environment, including the lunar 28-day from 111Skin and Lancer's Youth Recovery Elixir.

HARRODS STORES

launch luxurious new extensions in UK and UAE



By: Mariam Khattab



he famous Harrods -shop till you drop- stores are adding an exciting set of extravagant new extensions across the UK and the UAE. With the mesmerising new Wellness Clinic, an extension of their authentic Salon de Parfums, and a lavish new interiors section in their UAE branch.

To begin with, the new Wellness Clinic launching this May; occupies a grand space of 10,500 sq. ft. in Harrods Knightsbridge store. It is set to be the first in the world to offer a unique combination of holistic medical treatments, personal training, and the most advanced DNA-based skincare alongside complementary products. The clinic features some of the world's leading practitioners in fields of aesthetics, wellness, and dermatology, like Dr Ben Carraway, acupuncturist. Ross Barr, and Louise Parker; who is known for her six week program 'The Method'. In addition, the clinic is partnering with PHI Clinic led by Dr Tapan Patel who will offer aesthetic treatment, Dr Maryam

Zamani, who will conduct her signature Tri Eye Rejuvenation treatment, and Dr David Jack, who will offer his Egyptian 'resurfacing' facial technique. All along with many other world renowned practitioners.

Annalise Fard, Harrods Director says: "The Wellness Clinic is founded with the concept of integrative beauty in mind, and beauty from within; it provides a combination of aesthetic and holistic treatments designed by foremost medical professionals to promote overall wellbeing."

The beauty mansion; designed by award winning architect Stanton Williams, is a one-of-a-kind calming space. The cherry timber and moleanos stone, along with Harrods Interiors' furniture, all put together, make the clinic relaxing and luxurious.

Fard says: "We really wanted to create that wow factor and have that luxury element, which is based on using the most beautiful qualitative materials. There is incredible attention to detail in all aspects especially the lighting."

Fard says the clinic "will continue to scour the globe for the best talent and innovative treatments," as well as keeping an eye on the latest trends in skincare. The clinic's hall will be revamped by next year and moving to a bigger space to highlight "how big a focus beauty is for Harrods."

The famous department store will also feature an extension of their fancy Salon de Parfums; to showcase some of the world's most exclusive luxurious scents for both men and women. Harrods stores has also decided to officially expand their Interiors section into the UAE and INDEX, the gathering of market leading interiors, design and surface material sectors at the Dubai Trade Centre seemed like the perfect partners to collaborate with on this launch.

Letitia Taylor, Head of Harrods Interiors, says: "We are delighted to support INDEX this year in Dubai. We will be creating a visual feast for the senses by using the intense colours and textures of nature, inspired by the wild."

Interior stylists from Taylor's team will be crafting a five-star retreat within the tropical oasis INDEX is promising its visitors for 2017. For the first time; pieces from the stunning Harrods Interiors will be presented outside the British capital, marking Harrods Interiors' first design of a public space anywhere in the UAE. They will display a range of their debut furniture, the Harrods of London collection.

Taylor and her team have completed some design briefs in the UAE, including a six-bedroom private residences in Dubai. In addition to expanding beyond UAE with projects completed in The Faqra Club, Beirut, the world's first private ski resort and numerous residential villas in Muscat, Oman. Harrods Interiors customers can choose from a range of design services, from space planning and styling consultations to bespoke furniture and interiors, and even white-glove installation. Harrods Interiors also recently expanded to include a bespoke garden design and landscaping service led by Diarmuid Gavin.



ARABISK | TRAVEL

LOST IN TRANSIT IN DUBAI/HEATHROW AIRPORT?

Treat yourself with what they have to offer

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By: Mariam Khattab

There is nothing worse than having to wait for your flight to board for hours in an airport, especially if you travel long distances and have to transit in between flights. Since Dubai International Airport and London Heathrow Airport are both known for being major international transit stations, we've gathered a list of fancy things you can do to enjoy your time while waiting for your flight.



To begin with; Dubai International Airport (DXB) has a lavish variety of options that you can choose from to spend your time. If you fancy sleeping or relaxing, the five stars Dubai International Hotel offers accommodation for passengers in Transit. It is situated at Terminal three of the Airport. If you are looking for a relaxing, yet swanky, place to do some work and socialize, then the gorgeous lounge, Al Majlis, is the place for you. It embodies the meaning of a luxurious, sociable space, by providing a facility specially designed for the airport's most prestigious customers. The lounge is housed in a separate facility next to Terminal three.

f your idea of relaxing is for example a swimming pool...then that too can be found in DXB! The G-Force Health Club in DXB's very own hotel has a Jacuzzi, a sauna and a steam room.

London Heathrow Airport (LHR) also offers a range of relaxing First-Class/business lounges for its travelers to choose from. It has the fancy Plaza Premium Lounges, which are known for their stylish and relaxing interiors, it can be found in terminals two and four.

In addition to the brand new five-star Club Aspire Lounge in terminal three, the No1 lounge, which offers an unrivalled range of services, including lavish spa treatments and pod bedrooms. It can also be found in terminal three

The Sky Team Lounge, which can only be described as a touch of luxury, with its bar, spa and first-class VIP area, all located in terminal four, and Aspire Lounge and Bliss Spa, where you can enjoy the extravagant feeling of relaxation in the spa all while looking at the view of the runway at Britain's busiest airport.



If you're looking for a place to dine, DXB features an endless collection of five-star restaurants/cuisines with signature dishes including the Chowking Orient Restaurant, Le Pain Quotidien, and Red Carpet Cafe & Seafood Bar, which serves a delicious range of caviars and smoked salmon fish products that are enjoyed by an elite clientele around the globe. It also has cafés such as the CNN Traveler café which gives travelers a full CNN experience with international broadcasts in HD on a number of screens, which comes beneficial for travelling business men and women who want to stay updated with every minute

On the other hand, LHR also has an array of worldclass restaurants such as Caviar House & Prunier, which serves some of the world's finest Prunier caviar and Balik smoked salmon and is recognised as the market leader worldwide for its high quality caviar. La Salle restaurant, which combines the classic French cooking with modern cosmopolitan influences and a great range of drinks. It brings the spirit of Paris' grandes brasseries to Heathrow with its magnificent circular bar. Finally, The Gorgeous Kitchen, which has menu that's been designed with the help of four renowned British chefs in aims to give travelers an innovative alternative by offering lighter dishes as well as traditional British fare.

If you would like to spend your time in shopping, DXB has a diverse collection of shops in all sectors, from fashion and Jewelry, to fragrances or even electronics, and they can all be found in the Dubai Duty Free (DDF) zone. You can find all sorts of brands from world-class fashion companies, and they can be found at almost every gate in DXB. LHR has an endless luxurious selection of shops and brands as well that you can choose from such as Armani Collezioni, Hugo Boss, Burberry, and Bottega Veneta.

All in All, forget about sitting in boredom in those two mesmerizing airports and enjoy your transit to the fullest with a range of luxurious options and things you can treat yourself to, or even just sit back and relax in one of the lounges or spas waiting to board onto your flight in the most luxurious way possible.





ISSUE 20 P33 ISSUE 20 P34

TOP 5

luxury hotels in Morocco

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By: Mike Swedeh



Four Seasons Hotel Casablanca

Located in Casablanca, beside Anfa
Place Living Resort, Four Seasons Hotel
Casablanca boasts a spa centre and
fitness centre. The hotel has a year-round
outdoor pool and hammam, and guests
can enjoy a meal at the restaurant or a
drink at the bar. Each room at this hotel
is air conditioned and is fitted with a atscreen TV. Enjoy a cup of coffee while
looking out at the sea or garden. For your
comfort, you will find bath robes, free
toiletries and a hair dryer.

fourseasons.com/casablanca/



Amanjena - Marrakech

Amanjena is a Marrakech hotel offering a zen-like atmosphere, exceptional service, romantic dining and seductive views of the Atlas mountains, located 12 kilometres south of Marrakech on the road to Ouarzazate. Amanjena means 'peaceful paradise' and architect Ed Tuttle's pared down Arabian fantasy certainly conjures an atmosphere of almost zen-like calm with its grand proportions, pleasing symmetry and luxurious finishes.

aman.com/resorts/amanjena

Mazagan Beach & Golf Resort

Mazagan Beach & Golf Resort is a 5 star hotel located in El Jadida. It is home to a wide range of rooms and suites where you can spend an unforgettable holiday in Morocco. Mazagan offers also an array of activities and entertainment: a world-class Spa, a Golf course, Morocco's largest Casino, conference rooms, a variety of restaurants serving cuisines from all over the world, and endless activities for your stay with family, friends and even your business meetings. Step into another world and experience the magic of Mazagan Beach & Golf Resort... Like nowhere else!

mazaganbeachresort.com



Banyan Tree Tamouda Bay

Located on the northwestern coast of Morocco in Tamouda Bay, the resort is 15 km away from the city of Tetouan and a 45-minute drive from bustling Tangier. Positioned between the rugged Rif Mountains and the glistening Mediterranean Sea, Banyan Tree Tamouda Bay, Morocco resort offers spectacular waterfront views and sublime resort living.

banyantree.com/en/em-morocco-ta-mouda-bay



La Mamounia

Reminiscent of a faraway time and place, La Mamounia re-opened its doors on September 29, 2009 following an extensive restoration project led by internationally acclaimed interior designer Jacques Garcia. The hotel offers 136 stylish guest rooms; 71 Suites, including seven Signature Suites; and three Riads, each with three bedrooms, Moroccan salons and a private terrace complete with an ozone swimming pool.

mamounia.com/en



Personal Trainer Juliana Campos lets us into her secrets about using Ramadan to benefit your body

- We hear you spent some time in Abu Dhabi?

Yes, I worked there for three years as a personal trainer to local VIPs, including senior members of the Royal Family. Some of them still like me to visit them, to check on their routines and give them some intensive workouts. And you know what? Ramadan's the perfect time to do it! The fasting is a great opportunity for a detox, and it also makes the exercise much more effective.

- So is Ramadan all work for you, or do you enjoy it too? Oh yes, going to the UAE for Ramadan is a lot of fun! It's my way of keeping in touch with Muslim culture. In fact Ramadan is one of my favourite times of the year.
- Did you experience Muslim traditions when you were young? Not at all, I was born in Rio de Janeiro and I had a typical Brazilian upbringing! I learnt to swim on Copacabana beach, and after that I became a professional swimmer and gymnast. I also practise the Brazilian martial art called capoeira.

- We hear you're dancer too?

Dance is very important to me. I've been Samba Queen at the Rio Carnival, and at the Notting Hill Carnival in London, where I'm now based. So I've spent time in different parts of the world, but it was only when I was working in Abu Dhabi that I realised how important Ramadan can be for your body.

- You said the fasting helped not just with detox but with exercise too?

Absolutely. I normally run my sessions an hour before Iftar – that's the perfect time for burning any excess fat from your body, and also for renewing cells. Then, after a cool-down, you have a lovely and healthy meal waiting for you – a true blessing!

Yes, you must get really hungry after a hard workout on an empty stomach!

Sometimes your body might seem like it's crying out for fatty, salty and sweet foods – but you should avoid the temptation to give in to them. One of the secrets to training during Ramadan is to avoid using weights, and avoid over-training. If you do too much your hunger will be extreme and you'll find yourself over-eating afterwards. Your meals should be normal-sized and nutritious, with plenty of berries, vegetables, beans, lentils and grains. Avocadoes are also good, and you can use coconut oil for cooking.

- Why are these foods important?

Healthy carbohydrates and healthy fats – which you find in avocadoes and coconut oil – all help prevent muscle breakdown when you're training hard. But anyway, all year round it's essential to be properly nourished – a healthy diet shows in your skin and hair as well as your body shape.

- Can you have lamb or chicken dishes occasionally?

I have a mantra: 'meat's a treat for twice a week'. It's important to eat things we like, but some things should be in moderation! The main thing is to eat lean and clean. Oh, and don't forget Sahoor! That's very important because it keeps you going through the day.

- And how about liquids?

Try to avoid caffeinated drinks like coffee and tea, as well as energy drinks and colas – but always drink plenty of water. Not only does it keep you hydrated, it'll also flush out waste products.

- How often should you train during Ramadan?

I usually recommend 3-4 times a week – or 5 times if someone is really disciplined. Ramadan is just long enough that the workouts can become a habit, part of your daily routine. At the end of the month you should find it more difficult to stop than to carry on with your new healthy habits!



Will all this really make a difference?

I've seen so many of my clients transformed over Ramadan by my workouts and healthy eating. In fact, even as a Brazilian I fasted one Ramadan, and I felt like a new me! Not only did I lose weight, but my skin and my hair shone, and my energy levels were through the roof.

- Can you give our readers some exercise tips for Ramadan?

Of course! Here are some photos here of me doing the workout on the beach in Abu Dhabi. That's the thing – you don't need to go to a gym – all you need are some steps and a chair! So let's get started! First of all, the warm up. You can do that to your favourite song, just dancing – as long as it's energetic! Or you can do star jumps to the music

- 1. Then the first exercise is the lunge do 3 sets of 10 for each leg.
- 2. Next, some tricep press-ups, lifting one leg at a time.
- **3.** Follow that by trying some hand-stands against a wall in your bedroom for example. You can do 5 of those.
- **4**. Then some crunches basically sit-ups ideally on a Swiss Ball, but the floor is fine too. For this one you should do 4 sets of 25.
- 5. Next you need some stairs trot up 5 steps, and down 5 steps.
- **6**. For the single leg bridge you just need a chair do 3 sets of 10 for each leg.
- **7**. And for the wheel you need an old lorry tyre and some outside space. Do 5 sets and it'll really strengthen your abs.
- **8.** Finally, do 100 "sit-up twists" with a kettlebell or just a bag of rice going side to side and touching the floor each time.

- And then you've really earned your Iftar! Juliana, do you have any final words for our readers?

Only Ramadan Mubarak!

For more information on Juliana Campos please see: www.julianacampos.co.uk

THE SUPER WATCHES OF 2017



By: Simon De Burton

Simon de Burton is a journalist and author who specialises in writing about luxury items ranging from bespoke motorcycles to superyachts and from classic cars to wristwatches. He has been a principal contributor to the Financial Times watches and jewellery report for 15 years and also writes about watches for publications including the Daily Telegraph, GQ, Vanity Fair and specialist titles such as Revolution and QP.

he first three months of the year are highly anticipated by horophiles, because it's in January that the annual Salon International de la haute Horlogerie takes place in Geneva, with the Baselworld watch show happening in March. These two major events in the watch world are where all the leading brands from Audemars Piguet to Zenith showcase their latest creations - and it's about now, as the sap of summer rises, that they become available to buy in stores around the world. But there's currently no better place to shop for a watch than in London, which has become the top destination worldwide for buyers of luxury timepieces. The fall in the value of sterling has partly been responsible for the large numbers of people flocking to the capital to buy all types of high-end goods at favourable prices - but, watch-wise, the draw of London extends way beyond that. With a host of specialist retailers

that includes Watches of Switzerland and The Watch Gallery offering all the top dial names, high-end independents such as Marcus and William & Son specialising in rare pieces by independent makers and, of course, the numerous monobrand boutiques operated by the likes of Patek Philippe, Jaeger-LeCoultre, Vacheron Constantin and Richard Mille, the choice is vast. And don't forget the remarkable 'Fine Watch Room' at Harrods which, from June 30 - July24, will stage a special exhibition of watches in the store's Brompton Road windows. All especially created by 12 major brands, the 'Re-editions' event will showcase archive-inspired re-editions of famous models which are either exclusively available at Harrods or which have been designed especially for the store. Highlights include an Audemars Piguet Skeleton Tourbillon Offshore priced at £257,000 and a diamond-set Cartier Panther at £157.000.

Here are six more remarkable watches to look out for elsewhere.



1- Richard Mille RM50-03 £996,500

Maverick watch maker Richard Mille has been fascinated by the McLaren car marque since he saw Bruce McLaren win the 1966 Monaco Grand Prix behind the wheel of his first Formula One car, the M2B. And now he's signed a 10-year deal with McLaren Racing to become its official watch partner - the first fruit of which is the RM50-03, the world's lightest split seconds, tourbillon chronograph. It incorporates a carbon-based material called Graph TPT which was developed by a team of Nobel Prize-winning scientists at the University of Manchester and is claimed to be six times lighter than steel and 200 times stronger. richardmille.com 90 Mount Street Mayfair, London W1 +44 (0) 20 7123 4155. Open 10:00 - 18:00

2. Harry Winston Histoire de Tourbillon 8. £500,000

Every year, Harry Winston's horological division wows the crowds at the Baselworld watch show with a new take on the tourbillon a system whereby the escapement - the bit that controls the release of power from the mainspring - is contained within a tiny cage that revolves to counteract the effect of gravity). The Histoire de Tourbillon 8 is the latest and contains not one, but two tourbillons operating in a sequence of rotations lasting 75 seconds each. They're linked to a hand-wound movement containing no fewer than 524 parts, with the whole lot being fitted inside a hefty white gold case measuring 51mm in diameter. Just 20 will be made . harrywinston.com 171 News Bond Street, London W1 +44 (0) 20 7907 8800 Open 10.00 - 18.00







Bulgari demonstrates that less can be more in watch making with the unveiling of its skeletonised Octo Finissimo Tourbillo in platinumn the thinnest tourbillon watch on the market. The original Finissimo Tourbillon amazed watch lovers when it was introduced in 2014, but this year's new 'skeleton' version is even more remarkable because it enables the remarkable mechanism to be seen in all its ticking, whirring, turning glory. The movement was developed especially for the watch, doing away with conventional movement bridges to enhance its aesthetic appeal. bulgari.com 168 New Bond Street, London W1+44 (0) 20 7838 9411 Open 10.00-18.00

4. Hublot Ferrari Tech Frame. From £105,000

Hublot' 'Ferrari Tech Frame' is one of the most technically impressive car watches ever made. Marking the 70th anniversary of its automotive partner Ferrari, the 'Techframe' tourbillon chronograph is the result of a joint effort having been conceived by the 'Prancing Horse' and built by Hublot. Ferrari design boss Flavio Manzoni developed the 'chassis' of the watch around Hublot's HUB6311 hand-wound movement. The lattice structure was inspired by the tubular space frames of high performance cars and can be had in high-tech PEEK carbon (Polyether Ether Ketone), titanium or- for those who care more about glitz than weight - Hublot's King Gold. Each version is limited to 70 watches. hublot.com 31 New Bond street W1. +44 (0) 20 3214 9970 Open 10 - 18.00

5. Patek Philippe reference 5327G. £63,380

Patek Philippe's mastery of complications is legendary in horological circles, and the house is especially celebrated for its elegant perpetual calendar mechanisms which automatically account for short months and the four-yearly leap-year cycle, ensuring the date display will always be correct so long as the watch is kept running. One of the latest interpretations of the complication can be seen in the new Reference 5327 in rose gold which features a version of a dial layout first seen in 1984 whereby the month, the date, the day of the week, the leap year cycle and a 24-hour display are all indicated on subdials, while the phases of the moon are displayed by means of a revolving contek com 15 New Rond St. London WI

disc. patek.com 15 New Bond St, London W1 +44 (0) 20 7493 8866 Open 10:00 - 18:00

6. Rolex Yacht-Master 40 £48,100

The original Yacht-Master appeared in 1992 as a special, sailing-orientated watch based on the celebrated Submariner. Originally only yellow gold and 'bi-metal' steel and gold versions were available, with a 'Roleseum' model featuring a steel case and platinum dial and bezel arriving later. In 2015, however, Rolex upgraded the Yacht Master with a case in Everose gold (a patented rose gold blended with platinum that is designed not to fade) and gave it an Oyster ex rubber strap - and now it's been made even more bedazzling in this special edition version set with 32 sapphires, eight Tsavorites and a single diamond above 12 o'clock. And it's still waterproof down to 100 metres. rolex.com/ watchesofswitzerland.com 29 Old Bond Street, London W1 +44 (0) 20 7493 2716 Open 10:00 - 18:00

+44 (0) 20 /493 2/16 Open 10:00 - 18:00

ARABISK | JEWELLERY

Jewellery

MUST-HAVE-COCKTAIL RINGS

The ring is the jewel we admire without looking in a mirror, which might well explain why pretty much every woman wears one. Statement, eye-catching, modest, miniature, classic, contemporary – the choice is endless. When we consider what to wear to all the various dinners and events, the popular cocktail ring is often selected from the jewellery box.



By: Katerina Perez

Jewellery insider Katerina Perez is a specialist with professional knowledge and insight of the industry. Since training as a gennhologist at The Gennhological Association of Great Britain (Gem-A), Russian-born London-based Katerina has worked as a freelance journalist and content editor since 2011. She has written articles in both English and Russian for VO+, Robb Report and Kommersant, amongst others. Since founding her website in 2013, Katerina has championed the work of talented jewellers across the globe, from established brands to fledgling designers whom she has personally scouted.

ocktail rings are large, bright, memorable pieces with precious or semi-precious stones. This type of jewellery often requires no precious accompaniments: it can be worn by itself, combined with some low-key earrings, a bracelet on the other arm or a pendant. Cocktail rings have been designed as party pieces ever since the time of their creation.

The history of this jewellery accessory's emergence is unexpected, unique and extremely intriguing. They appeared at the beginning of the previous century during the "roaring 20s", the prohibition era when jazz and art deco were all the rage, when times and values were changing.

The total ban on alcohol generated a surge of secret parties where there would be music, dancing and drinks. Only those who were in on the secret could get in.

Frequenters of these parties started to call them "cocktail parties". The police, who labelled them as underground contraband gatherings, regularly attempted to raid them. To help women make a quick getaway at the right moment, they had to refrain from wearing long dresses and opt for shorter "cocktail" numbers instead.

So, the more inventive ladies compensated for this lack of chic and elegance by wearing rings that had huge stones: sapphires, rubies, topaz, emeralds, amethysts or a heap of diamonds. Over time, these recognisable rings have become a unique means of peering into that gleeful, carefree existence. Even after the prohibition came to an end, cocktail rings maintained their popularity.

Today they can be found in almost every collection by any jewellery brand and their design varies greatly. Nowadays women occasionally wear cocktail rings whenever they please but, as before, these striking pieces are designed for relatively adventurous ladies who aren't afraid to show off their style and attract everyone's attention.









#1 VAN CLEEF & ARPELS - Eventails Noir et Blanc Ring with 3.55cts emerald, black spinels and diamonds (POA) www.vancleefarpels.com, #2 CHOPARD - Haute Joaillerie ring from the collection in 18ct white gold set with pear-shaped sapphires (5.6cts) and brilliant-cut diamonds (POA) www.chopard.com, #3 DAVID MORRIS - 12.30ct Padparadscha sapphire ring with kite shape diamond surround and pink diamonds in 18ct white gold (POA) www.davidmorris. com, #4 BOGHOSSIAN - ring with 2.76ct Colombian emerald, green opal and chrysoprase (£18,300) www.boghossianjewels.com, #5 MESSIKA - Toi & Moi ring with pear-shaped colourless and yellow diamond (POA) www.messika.com, #6 W. SALAMOON & SONS - 9.28ct natural green Columbian emerald solitaire ring, with trapeze diamonds 1.47cts and round diamonds 0.48cts (£186,400) www.wsalamoon.com, #7 POMELLATO - ring in rose gold with Blue Topaz and diamonds (£3,710) www.pomellato.com, #8 GRAFF DIAMONDS - 8.97ct Fancy Vivid Pink pear shape diamond ring (POA) www.graffdiamonds.com, #9 GRAFF DIAMONDS 14.24ct cushion cut emerald and 11.38cts of diamonds ring (POA) www.graffdiamonds.com, #10 BOGHOSSIAN - ring with 6.54cts spinel with pink mother-of-pearl and diamonds (POA) www.boghossianjewels.com, #11 DIOR - Pre Catelan ring in rose gold with carved amethyst and diamonds (£14,700) www.dior.com

The Magnificent Seven

Great British Sports Cars



By: Martin Love

What makes a car truly desirable? Rarity, quality of craftsmanship, price and performance all clearly play a part. However, if you close your eyes and imagine any of the world's great cars, what do you picture in your mind? There's the gleam from the polished chrome, of course. Can you feel the buttery leather of the seats and hear the intoxicating rumble of that hand-assembled V8 engine? But there's something else... An ingredient you can't see but that you can sense very clearly. Ah yes, it's the fact that the car is British. And that gives it an undefinable edge over the competition. Britain has a motoring heritage of such richness and depth that it is the envy of every car-crazed country on the planet. Buy a Brit-built car and you are not only getting a set of new wheels, but you are purchasing a slice of automotive history. Your modern luxury saloon with all its smart technology and lean bodywork is built on the robust chassis of decades of inspired mechanical evolution. And no one

does ultra-plush, finely crafted vehicles better. Rolls-Royce and Bentley embody this, the marques themselves have become bywords for quality. These grand tourers are like hotel suites on wheels. Huge, sedate and stately, they take road pampering and indulgence to legendary levels. They are part car/part concierge service all rolled into one premium package. But, and whisper this, they can be a bit boring to drive. Sometimes you want to feel the wind in your hair, you want a hard drive that leave your daily worries scattered behind you like autumn leaves. Which is where the fast sports car comes in. These are the lithe and sexy roadsters which blend performance and luxury with huge thrills. Once again there is a fine history to draw on, with the likes of Jaquar's E-Type, the Lotus Elan and the Austin Healey 3000, all leading the way. Luckily for us, this passion for quick- witted, intoxicating, graceful cars is alive and well in Britain. There is a huge selection. Here are some of the best.

AC GTSR, £350,000

The AC story started back in 1901 when John Weller set up a small workshop in London to support his passion of building cars. Weller's funding came from a wealthy businessman named John Portwine and by 1903, his first models were ready for sale. There were only two engine options: a twin-cylinder 10hp and a four-cylinder 20hp configuration. Fast forward more than a century and the AC brand, now based in Surrey, has spread its wings to Germany and most notably America where in the 1961 Carroll Shelby slotted a massive 4.2-litre V8 into a lightweight AC Ace and gave the world the formidable AC Cobra. The car went on to set a world speed record of 183mph on the M1 motorway and cement the brand's reputation forever. That same fascination with horsepower and classic racing design has never ceased. And the undisputed beast of the line-up is the AC GTSR. This stunning supercharged racer has a carbon body which weighs in at just 995kg. You have to have nerves of steel to drive it, but when else will you drive a model with a century of pure speed running through its veins?



GINETTA G57-P2, £229,200

The Ginetta G57 is one of the fastest track day machines on the market. It's also the quickest car ever built by the Leeds-based manufacturer. Yes, there are downsides. There is no boot and no room for a passenger. You aren't even allowed to drive it on the road as it's track only. However, this performance prototype is as close to being a full Le Mans style racer as you are ever going to sit in. Bursting with technology this really is a state of the art racing car. It weighs in at under 900kg and is powered by a fearsome Chevrolet-sourced LS3 6.3-litre V8 engine, which has been developed and tweaked for maximum thrust by the engineers at Ginetta HQ. It has a top speed of 190mph and with its rear bodywork removed, exposing its carbon respiratory system, gold heat reflector surfaces and bunch-o'-snakes exhaust pipes coiled ahead of its pushrod suspension, it's more than a little intimidating. However, despite all the power, it is suited to all levels of driver grade, experience

MCLAREN 720S £208,600

McLaren is one of the great success stories of modern British performance cars. Linked to the Formula One team, the futuristic factory based at Woking is a vision of glass and steel - all topped off with a roof of grass and meadow flowers. A stranger walking in might imagine they'd stepped into a private hospital. The super cars built here are among the most desired in the world, so it is impossible to choose one. Essentially any McLaren is a McLaren you would be very, very happy with. But if you had to select one, the new 720S is a good place to start. Lightweight, aerodynamic and ferocious, the 720S has pure race DNA in every fibre of its body. A 710hp twin-turbo 4-litre V8 drives the rear wheels through a sevenspeed automatic gear box. As well as the usual Comfort, Sport, and Track settings, you can dial up a Drift mode - but that is best left to the adrenaline junkies.



ASTON MARTIN V12 VANTAGE £140,495

Forever associated with James Bond, Aston Martin is still making cars that the secret service agent wants to drive at the limit - and more often than not he ends up trashing them. During Casino Royale he managed to demolish three Astons and rolled his prized DBS a record-breaking six times. Who knows what he's do if he got his hands on the new V12 Vantage? Few brands manage to balance such scorching performance with a visual charm that borders on the romantic. The interior is striking, resplendent with intricate details and impressive equipment. As you'd expect for a car with a massive 5.9-litre turbocharged V12 engine, the Vantage is blisteringly quick. It will blast you from 0-62mph in just 3.9 seconds, yet this hair-raising straightline speed is backed up by agile handling that gives you the confidence to drive briskly and serenely. Not that 007 would ever do that.



JAGUAR F-TYPE £60,775

No list of great British sports cars would be complete without a Jaguar on it. From the glories of the XK120 to the iconic D-Types and E-Types, Jaguar is the epitome of the classic sporting car tradition. The latest in a long line is the F-Type and it's the perfect flagship for the British firm. It offers a thrilling driving experience and it's universally acclaimed as one of the best-looking open-top sports cars on sale today. These two factors make it irresistible: it satisfies the demands of driving enthusiasts and keeps the style conscious happy at the same time. The car has the ability to straddle different classes and different age groups: cool young urbanites are as pleased with it as the old gents heading down to the golf club. Various options and engines are on offer. The top of the range is the massively powerful SVR which has a top speed of almost 200mph. But when you are in a car as pretty as this, why would you ever want to go that fast?





NOBLE M600 £206,000

If you want an M600, you'll have to be patient. But the wait will be well worth it. Based in Leicester, every car is meticulously hand-built and individually finished to its new owner's taste and specific requirements. However if you are thinking pure luxury think again: the M600 is a back to basics supercar which puts the emphasis firmly on performance. And what a performance that is. One of the more surprising facts about the car is that the engine is the same one that makes its way under the bonnet of the Volvo XC90. But the Yamaha-designed 4.4-litre V8 has been totally transformed, picking up two turbochargers along the way to see it produce a hefty 650bhp. And, oh my, it is fearsomely fast. It'll hit 60mph in 3 seconds and then head on up to a theoretical top speed of 225mph. It doesn't have great manners: there is no ABS and no stability control. It takes no prisoners. But it is a rare privilege to own something as unique as this – and every Noble really is one of a kind.

This one is my little element of fun

MORGAN 3 WHEELER, £29,995

Nestling in the foothills of the Malverns, Morgan has been hand-building sports cars for more than a century and no carmaker keeps the style and grace of old-school motoring alive with quite the aplomb it does. At the top of the tree is the powerful Aero 8 – a sophisticated and technological blending of traditional craftsmanship and 21st-century demands. But Morgan's real genius is more evident when you drop down to some of its lower branches. There's the 4/4 which is a retro masterpiece or the Plus 8, which delivers the same aesthetic but with a much bigger engine. But best of all is the extraordinary 3 Wheeler. This is a car which wears its English eccentricity on its sleeve. Its design is almost unchanged from the start of the last century. Lift the safety catch from the "bomb release" starter button and hear its massive twin cylinders detonate as you fire up its 1983cc V-Twin engine. There isn't another car on the road which will turn as many heads. Just don't forget your flying helmet, scarf and goggles.





Martin Love is the motoring editor of the Observer. His column appears each week in the Observer Magazine and covers new models, developments in the motoring industry and quirky tales from the highways and byways of the world of cars. He also writes features for other sections of the paper including travel and sport.



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EXTENSION COLLECTION . MADE IN ITALY

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LUXURY **BEAUTY FOR SUMMER 2017**



By: Renee Samaha



Henry Jacques Les Classiques DE HJ **POA**

Best described as perfume for a king. Parfums Henry Jacques has released it's first collection, Les Classiques DE HJ. A selection of the perfumer's most beautiful creations, each scent is prepared using the same processes and high quality ingredients as the custom fragrances. Housed in bespoke antique perfume cabinets designed to elegantly hold ten or fifteen crystal bottles. parfums-henry-jacques.com



Chantecaille Faux Cils Longest Lash A Goodnight Kiss by Mascara £60 Roja Parfums £1,250

"I remember vividly my mother

coming to kiss me goodnight when

Roja Dove This oral powdery

fragrance is the celebration of

how precious a small exchange of affection can be, and the

lasting effect it can have upon us.

I was about six years old."

rojaparfums.com

The best-selling Faux Cils just got better! Now with pepitude technology to enhance natural lash length, fullness and thickness.



Chantecaille Nano Gold Energising Face Cream £370

The ultimate in luxury skincare, this balm contains 24-karat gold and silk and reduces the appearance of lines, wrinkles, dullness and dehydration. chantecaille.com





Clive Christian Noble VII Rock Rose £350

The Noble Collection is inspired by the exquisite gardens that surround Clive Christian's own magnificent Queen Anne residence built in the grandest tradition nearly 300 years ago in 1730. clivechristian.com



Dr Gabriela Magic Beauty Facelift Serum £290

Created by leading Harley Street cosmetic doctor, Dr Gabriela Mercik, to stimulate healing after aesthetic treatments. Magic Beauty Facelift Serum's incredible moisturising and rejuvenating benefits proved to be so popular with her patients it inspired the complete Dr Gabriela skincare

drgabriela.co.uk



Charlotte Tilbury Hot Lips Secret Selma Lipstick £24

This deep rose plum matte lipstick was inspired by Salma Hayek and is the perfect shade to bring out brown eyes.

charlottetilbury.com



Charlotte Tilbury Luxury Eyeshadow Palette The Dolce Vita £39

From Britain's most coveted celebrity makeup artist comes this bronze and copper toned eyeshadow palette. charlottetilbury.com



The red carpet has been laid out, the champagne is flowing, and Dr Gabriela Mercik is standing at the entrance of her London based clinic, 56 Harley Street, welcoming her guests with a warm smile and open arms. It is the premiere launch event of her sophisticated and elegant skincare range aptly named "Dr. Gabriela".

enowned for innovative non-surgical procedures and ground-breaking skincare technologies,

Dr Gabriela is a leading aesthetic doctor known worldwide as a global voice for the latest aesthetic procedures from the emerging

Her exclusive clientele includes the most prominent echelon of Royalty, as well as visionary leaders, celebrities, and international media personalities.

Her rare and astonishing background specialising for 10 years in the cardiology department of the lung & heart transplant hospital in Poland, provides a profoundly unique perspective and refined skills when applied to the graceful art of aesthetic design. The contrast from high profile emergency care to aesthetic medicine for a moment may not make sense, but having personally experienced a life-threatening crisis through cancer and the vulnerability that she and other patients experience, she was struck with an inspiration that changed her life forever... That beauty was not just about image.

Not only committed to refining the art of aesthetics, Dr Gabriela is engaging the global beauty and lifestyle communities to set higher standards, deliver more effective outcomes, and raise the industry's profile, by designing truly efficient systems that can be duplicated around the world

Her proprietary methodologies using specialised molecular water, v-oxygen, nanopeptides, and deep-hydrating serums, offer her clientele the most immaculate skin-care products, designed for optimum benefits and quintessential value. They are exclusively available at her clinic at 56 Harley Street.

"Combining my molecular background and medical knowledge, I have created the most active, integrative protocols to detox, rejuvenate, and revive skin vitality to a whole new level."... Dr. Gabriela As a leading voice in the multi-billion pound industry now termed "Cosmeceuticals", retaining the innate sense of significance and luxury for both male and female products is a delicate art and more profoundly a science. What differentiates 56 Harley Street Clinic, are their proprietary PDO Threading, organic fillers, innovative applications, and clinically sophisticated skin-care products.

Dr Gabriela's unprecedented line of skin, hair, and healthy lifestyle products have shown documented results. In double blind tests increased hydration and reduction of fine lines and wrinkles, were seen and supported by their on-premise 3D cameras. As a patient, one can be reassured that not only will the experience be relaxing and positive, the excellence in treatments will provide remarkable results for sun damage repair, skin hydration and smoothing, lipid cells reduction, hair re-growth and hair-loss prevention. Their breakthrough applications for detoxification and skin health are leading the category for environmental pollution protection.

As a Centre of Excellence, the London based clinic at 56 Harley Street was nominated for Best Professional Skincare on My Face My Body 2016 Awards for fine lines and wrinkles reduction, and hair restoration.

There is no doubt that the future of beauty, health, and well-being, belongs in the hands of innovators, like we are seeing with Dr Gabriela Mercik, her clinic, and her brand.

Dr Gabriela Clinic 56 Harley Street, London, W1G 9QA Tel: 0845 3031 155 / 0203 4902 798 E-mail: info@drgabriela.co.uk www.drgabriela.co.uk





المركز الوحيد بأوروبا والشرق الأوسط المتخصص في هذا المجال لاستعادة الإحساس والوظائف الحيوية للأعضاء الحميمة وأيضاً استرجاع الحيوية والطاقة للرجل والمرأه بدون جراحة.

FOR WOMEN:

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- Treating vaginal laxity(Non surgically)
- Improve Urinary Stress Incontinence
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- Penis enlargement with No surgery
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- Treating Peyronie's Disease

All the above treatments are Non Surgical, that have No down Time, No side Effect reported and in performed in 20-40 min in clinic

NEW ART GENERATION

Contemporary Middle Eastern Airt Buying



Finding art through Instagram is massively significant to advisors and clients alike, in a way unimaginable even three years ago



Kwang Young Chun

Aggregation 14

Mixed media with Korean Mulberry paper
200x200cm

ondon is inarguably one of the most important hubs of the art world, with only New York City to rival it. Middle Eastern clientele are increasingly playing their part in its boom, and in this sense it is the global leader. Simonida Pavicevic is an art advisor and co-founder of leading contemporary gallery House of Fine Art in St James's: "The younger generation of Middle Eastern art collectors are coming through and we are seeing funky, contemporary, decorative art as their primary focus. The majority of my clients are Middle Eastern and over the last few years we have seen a surge of interest in Asian artists Zhuang Hong Yi and Ilhwa Kim in particular. These are not just fabulous creations to behold, but have also proven excellent investments."

Social media is vitally important in art today, says Simonida, Instagram in particular: "Finding art through Instagram is massively significant to advisors and clients alike, in a way unimaginable even three years ago. Art fairs in London have a major part to play too of course, not just in the sense of sales, but people finding where their taste lies. The diversity at fairs like Frieze and Masterpiece means you're exposed to the best the international art world has to offer. Then you have wonderful galleries like Saatchi, which is adored by people visiting London." Infamous YBA Damien Hirst opened his Newport Street Gallery in 2015, displaying his phenomenal personal collection. Along with stalwarts like the Tates, Nationals, and Serpentine, this gives people expertly curated spaces to admire artists' finest works. This can also convert people: "Without even necessarily knowing it at the time, non-art lovers can become art lovers, and that's a beautiful thing to behold."

As an art advisor, Simonida is asked about the fiscal side almost as much as the aesthetic: "I always tell people to buy what they love. If you don't like it, you're just hanging money, and money can be lost as well as won. In general the shrewdest collectors have not been speculators, but rather art lovers, romantics if you like." Investment-wise, she believes Warhol and Basquiat will continue to go up in value. This is already weapons-grade investment territory, and she is expert with slightly more affordable contemporary art: "A large part of my work is discovering artists. This is something that is rewarding not just for the end client and for me, but for the artist too if we have the fortune of boosting their career." And there are many that have benefitted from Simonida's trained eye, not least Zhuang Hong Yi, a Chinese artist living in Rotterdam: "Zhuang is fantastically popular with Middle Eastern clientele, and has a delicate touch that

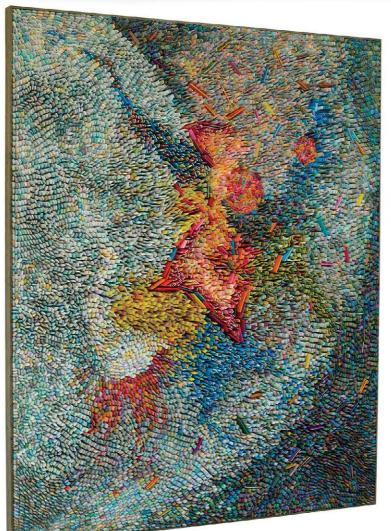
floored me when I first came across his work. He's immensely talented and I know that his star will continue to rise."

The rise of Asian fine art internationally remains exponential, with no signs of slowing down. As little as ten years ago, the mere mention of contemporary art from Asia drew blank stares from all but a handful of cognoscenti. Admittedly, Takashi Murakami was already a brand, and a few Japanese artists may have been plying their trade in New York or London. While corporate giants, economists and politicians were proclaiming the Pacific Century, few took notice of the cultural currency quietly being minted by a new generation of artists throughout the region. What a difference a decade makes. Now, there's hardly a museum on the planet that hasn't showcased some facet of contemporary Asian art. Galleries scour the East, searching for the next big name. Collectors from all corners are in pursuit. Asia is no longer a stalking ground for the world traveller sort, but a true complement to the global art community.

Zhuang Hong Yi
Colour Changing Flower Bed
Fine Rice paper and acrylic on canvas
200x250cm



Zhuang Hong Yi
Colour Changing Flower Bed
Fine Rice paper and acrylic on
canvas
200x250cm



Ilhwa Kim **Seed Portrait 16** Hand Died Hanji Paper 164x132x13cm One artist Simonida appreciates, with similarities to Ilhwa Kim, is Kwan Young Chun. Chun describes how a childhood memory prompted his work with mulberry paper: "When I was young, I was a sickly child, and my mother used to take me to the Chinese medicine doctor in the neighborhood. I never liked the place because of the strong odor of infusion, and the threatening sight of the acupuncture needles. While the doctor felt my pulse, my mother held my hand, and I fixed my eyes upon the ceiling, hearing the doctor muttering something to himself. "I remember that numerous packages of mulberry paper were hanging from the ceiling, each holding a name card of the medicine wrapped inside. The image of my old memories of the drugstore lasted in my head for a while. I always had a desire to communicate my art through a Korean sentiment, and the image of the medicine packages hanging from the ceiling became a new theme in my art since that memorable afternoon."

Veering away from Asia for a moment, one artist Simonida is tipping is Alex Katz: "Part of what fascinates me about Katz is the suggestion of a narrative without actually giving one, and that takes bravery. He pulls it off, and then some. The simpler his works initially appear, the more difficult they actually seem to be if you delve deeper. He's already an established artist, I just think he'll be lauded even more than he is now. He's also a character, and we love characters. Look at Warhol, Pollock, Van Gogh. Alex is more personable than they seemed to be, mind you!" Simonida doesn't see tastes of her clientele changing, rather evolving: "The demographic of my clientele hasn't changed dramatically. I've always had clients from the Middle East, it's just that now they are getting younger, and their tastes are getting broader, whereas the previous generation were more traditional. This is a good thing for the contemporary art world, as diversification leads to conversation, and debate, and taking on opinions that you hadn't considered previously. It's about people, not just the art itself."

For more information on Simonida Pavicevic please see:

www.thehouseoffineart.com

أغلم المطاعم في دبي هل تود زيارتها؟

By: Nour Janoudi

تطورت دبي لتصبح ملعباً للأغنياء والمشاهير, و معه ارتفعت قدرتها على تلبية إحتياجات زوراها من المنتجعات و الفنادق و مراكز التسوق ذات تصنيف الخميس نجوم.

دبي لديها كل ما يمكن تخيله لقضاء عطلة فاخرة ، بما في ذلك مجموعة مذهلة من خيارات الطعام فكان لا بد أن نتعمق في بحثنا إلى أغلى ثلاث مطاعم في دبي و التي تجعلك تأكل مثل الملوك.

أوسيانو / Ossiano

يقع مطعم أوسيانو في منتجع أتلانتيس العالي في جزيرة بالم , وهو أحد أكثر المطاعم شهرة في دبي، يتميز بالأنافة والحميمية مع أحواض المياه من الأرض إلى السقف التي تعج بحياة البحر, ويوفر تجربة لا تُنسى لجعل المساء الخاص بك أكثر رومانسية, ومشاركة طبق غوت دي لا مار الساخن و الذي يتميز بمجموعة كبيرة من الأسماك الطازجة المشوية والمأكولات البحرية التي تقدم مع الخضروات, ومجموعة مختارة من الصلصات الساخنة, وتبلغ كلفة تناول وجبة العشاء للشخص الواحد حوالي ٢٠٠ دولار.



زوما / Zuma

يعتبر مطعم زوما أغلى مطعم في دبي، و هو معروفاً بضيافته الأنيقة لزواره الذين يستمتعون بقائمة الطعام اليابانية الواسعة التي يتم تقديمها على طراز إيزاكايا، يقع في وسط المدينة في ظل أطول مبنى في العالم برج خليفة. فمن الأطباق الصغيرة التي تبدأ مع إيكا لا كاري كاري ايج (المكونة من الحبار المقلي و الفلفل الحار الأخضر و الليمون الأخضر). ثم يمكننا الإنتقال في رحلتنا داخل المطعم للإستمتاع بأنواع أخرى من قائمة الطعام كالسوشي والساشيمي. و أيضاً نوصي زوار هذا المطعم بطبق التوكوداي (الهليون مع صلصة الوافو والسمسم). و في النهاية لا بد من الإستمتاع بحلوياتهم اللذيذة.



مطعم بییر شیك / Pierchic

يمكن النظر إلى مشهد البحر من فندق «القصر» أو شاطئ جميرا , إذ سترى المطعم يقف صامداً على ركائز خشبية لدى تخبط الأمواج عليه. ويبدو المطعم بمثابة منزل عربي على الشاطئ , أكثر من مجرد مطعم لتناول أطباق الأسماك المتنوعة.

ومن أجل الوصول إليه , فإن المطعم يقع بين فندق برج العرب وفندق «أتلاتنس ذا بالم» ويقدم المطعم أطباق المحار , والتونة , وأنواع أخرى من الأسماك الطازجة , التى تقدم بأسلوب أنيق.

أما الطاولات على الشرفة المواجهة للبحر , فهى المكان الأمثل للجلوس متالها. العشاء



مطعم أتموسفير At.Mosphere Burj Khalifa

ما فائدة أن تتمتع دبي بأطول مبنى في العالم , وهو برج خليفة , من دون أن يقع فيه المطعم الأعلى في العالم؟ ويقع المطعم في الطابق ١٢٢ . حيث يمكن الوصول إليه من خلال «مصعد إكسبرس» ويقدم المطعم المأكولات الأوروبية , حيث تزين أطباق الطعام بأسلوب فني رائع . وينصح بزيارة المطعم خلال الليل , إذ تبدو دبي ذات أضواء براقة وتبلغ كلفة العشاء للشخص الواحد حوالي ١٧٨ دولار .



Ayam Zaman

عندما اختار مؤسسو مطعم أيام زمان اسم مطعمهم الذي يقع على بعد 200 متر من مركز ويستفلد للتسوق في قلب حي شيفردز بوش اللندني الشهير لم يكن ذلك مجرد اسم تجاري بل أرادوا أن ينقلوا عراقة و تاريخ المطبخ السوري إلى اللندنيين و إلى زوار لندن فمطعم أيام زمان عريق متنوع يستمد تنوعة من الطبيعة السورية والمناطق والمدن فكل مدينة ومنطقة سورية لها مايميزها من الآكلات ما بين دمشق وحلب وحمص وحماة ومدن الساحل السورب.

أيام زمان تأسس عام 2012 و اكتسب شهرة كبيرة ليس من قبل السوريين في لندن فحسب بل أصبح مقصد لكثير من الجاليات الاخرى التي ترغب بالاستمتاع بالمطبخ السوري و ما حصولـه علـى جائـزة أفضل بزنـس مـن قبـل المجلـس المحلـي لمنطقتـي هاميرسـميث و فولهـام لعامـي 2015 و 2016 إلا دليل على التقدم المستمر الذي يحققه أيام زمان.

و أخيراً و ليس اخراً اللمسة التاريخية و العبق الدمشقي الموجود في الديكور الداخلي للمطعـم و كذلك الكرم السوري المشهور في منطقة الشرق الأوسط تجده من خلال الكادر الرائع في أيام زمان و هو ما يجعلك تستمتع أجواء التراث و الحضارة السورية الأصيلة و بكل تأكيد الجودة العالية لكل وجبة من وجباته.



258 - 262 Uxbridge Rd, Shepherds Bush London W127JA Tel: 020 8740 6816

ayamzaman.co.uk





hen the founders of Ayam Zaman restaurant had chosen their restaurant name, located 200 meters from the Westfield Shopping Centre in the heart of London's famous Shepherd's Bush neighborhood, this was not just a commercial name but wanted to convey the heritage and history of Syrian cuisine to the Londoners and visitors of London. Ayam Zaman is ingrained and derived from the Syrian nature, regions and cities. Each city and region of Syria has its own specialties of food among Damascus, Aleppo, Homs, Hama and the cities of the Syrian coast.

Ayam Zaman was Founded in 2012, and it has gained considerable popularity not only by the Syrians in London but has become a destination for many other communities wishing to enjoy Syrian cuisine, and its winning of a 'Business award from the Hammersmith and Fulhm Local Council For the years 2015 and 2016' is only proof of its continuous progress and growth.

And last but not least, the historical touch and the damascene fragrant in the interior of the restaurant. And also the famous Syrian generosity in the Middle East, you find it through the wonderful staff in the Ayam Zaman, that's what makes you enjoy the atmosphere of heritage and the authentic Syrian civilisation and certainly the high quality of each meal of its meals.



متحف ليتون اللندني بطابع إسلامي



ويتميز بالبلاط التركى المذهل والمنحوتات الخشبية على النوافذ التي تم صنعها في دمشق ، كما يحتوى على عناصر من العصر الفيكتوري كالأعمدة الصغيرة والكبيرة المذهبة والمنقوشة برسومات على شكل طيور.

وفي وسط المتحف يوجد نافورة مذهلة. بالإضافة إلى ذلك ، فإن القاعة العربية تحتوي على القبة الذهبية وتتزين بأعمال الفسيفساء الدمشقي والرسومات الإسلامية الرائعة والمعقدة , حيث يعتبر اللورد ليتون من أكبر المتأثرين بالفن

أما الطابق العلوي فيضم مجموعة كبيرة من أروع اللوحات التي رسمها الفنان عن لندن والمعلقة على الجدران إلى جانب لوحات للملكة الفيكتوريا, بالإضافة إلى منحوتات صغيرة وأغراض شخصية خاصة بالفنان ومعروضة في جميع أرجاء المنزل, كما توجد غرفة النوم الخاصة به في الطابق الأول من المتحف.

ويضم المتحف أيضاً لوحات مذهلة لفنانين أخرين عاصروه من أمثال ليتون ميليه وبرن جونز وواتس وسارجنت, ولوحات أخرى حديثة تم رسمها لتجسد الفنان مثل لوحة نصفية للورد ليتون تعكس نظراته الرقيقة للزائرين.

ويقدم المتحف خلال فصل الصيف فرصة الجلوس في الحديقة الفيكتورية الميزة خلف المتحف, بالإضافة إلى متجر لبيع الكتب والمنحوتات التذكارية.

⊚ كان متحف الليتون المنزل الخاص بالفنان العالمي فريدريك لورد ليتون الذي عاش في العصر الفيكتوري بين عامي ۱۸۳۰ -۱۸۹۱ ویعد من أهم المباني التي تعود للقرن التاسع عشر في المملكة المتحدة.



يمر عالمنا بالكثير من التحديات وبالأخص على المستوى الخيري والأنساني فالأحتياجات بتصاعد والكوارث الإنسانية التي يقترفها الإنسان بحق أخيه الأنسان أصبحت طويلة وممتدة وتضاعفاتها بتراكم مستمر ، إضافة إلى ذلك الفجوة الإجتماعية بين الفقراء والأغنياء بإزدياد مما يضع عبء على المنظمات الإنسانية لتكون أكثر فاعلية وإبداعاً في محاولة تقديم حلول للعديد من هذه التحديات ، **ولتسليط الضوء على ذلك إلتقت مجلة أرابيسك نائب** المدير العام لمنظمة قطر الخيرية المملكة المتحدة السيد فادي عيتاني.



⊚ قطر الخيرية المملكة المتحدة هي جزء من أسرة قطر الخيريـــة حـول العالــم والتي إنطلقت مـن الدوحـة منذ ثلاثيـن عاماً وتعمــل فی اُکثــر من اُربعیــن دولة فـــی العديد من المجالات الخيريـــة والإنسانيـــة ...

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قطـر الخيريـة

QATAR CHARITY

UNITED KINGDOM



حاورته: مربح خطاب

- الرجاء تعريفنا والقراء الكرام بجمعيتكم؛

بداية شكرا لكم على هذه الفرصة وتحياتي لكم ولكل فريق العمل وكذلك قرائكم الأعزاء , قطر الخيرية المملكة المتحدة هي جمعية مسجلة رسميا لدى مفوضية الجمعيات الخيرية في المملكة المتحدة منذ عام ٢٠١٣ تحت رقم ١١٤٦٥٩٧ وتعنى بالتنمية والعمل الإنساني , وملتزمون بتمكين الأشخاص والمجموعات الأكثر حرمانا في بريطانيا وأوروبا. لدينا علاقات وشراكات إستراتيجية واسعة مع المنظمات غير الحكومية والجمعيات المختلفة لأجل تنفيذ برامج وأنشطة مشتركة تخدم أهدافنا والمجالات الإستراتيجية لعملنا , كما نهدف إلى إحداث تأثير دائم وذات مدلول إيجابي في المجتمعات الأوروبية بغض النظر عن الدين , والعرق , والجنس واللون. ونسعى لتشجيع التعاون المجتمعي عبر الشراكة المتميزة مع الجمعيات الوطنية والاقليمية والمحلية , في مجالات العمل التالية:

⊙ التماسك المجتمعي ⊙ التمكين الإقتصادي والتعليمي ⊙ التواصل الثقافي ⊙ الإستجابة للكواراث الإنسانية

- استاذ فادي كما تعلم هناك في بريطانيا ما يقرب من مائة وثمانين الف جمعية خيرية مسجلة لدى مفوضية المؤسسات الخيرية في بريطانيا فما هو الفرق الذي تود قطر الخيرية احداثه في هذا المجال؟

قطر الخيرية المملكة المتحدة هي جزء من أسرة قطر الخيرية حول العالم والتي انطلقت من الدوحة منذ ثلاثين عاماً وتعمل في اكثر من اربعين دولة في العديد من المجالات الخيرية والإنسانية ويستفيد من خدماتها الملايين في كل عام. اما في بريطانيا نسعى ان يكون نشاطنا نوعي ونطمح لان نكون جسرا لمحبي عمل الخير , فالهدف الرئيسي من تواجدنا في بريطانيا هو خدمة أهل الخير والمستثمرين والشراكات الذين يودون والمساهمة في مسيرة الخير والعطاء وإحداث تغيير إيجابي في المجتمعات المحلية داخل أوروبا لصالح الفئات الأكثر حرمانا.

- ولكن هل الشركات والمستثمرين متفاعلين معكم؟

نحن في بداية الطريق والعلامات الأولى مشجعة ولكن تحتاج وقت لتعطي الثمار لان الكثيرين يظنون ان الناس في بريطانيا واوروبا لا يحتاجون المساعدة فهذه «دول غنية ومتطورة" وقد تكون هذه الملاحظة للوهلة الأولى صحيحة ولكن الحاجة في كل مكان ولكن يختلف شكلها وطبيعتها , ومن المهم أن لا ننسى أن الفوراق الإجتماعية في تزايد وتخلف مشاكل ونتائج لا نراها في غالب الأحيان لذا طبيعة التداخل الإنساني في هذه الحالات يختلف ويأخذ دورا اكثر عمقا للتغيير والمساعدة. فالحاجة هنا قد لا تكون أكلا وشربا وملابس رغم أن ذلك موجود فما يطلق عليه بنوك توزيع الطعام منتشرة في بريطانيا وكل أنحاء اوروبا تساعد أناس كثيرين من أصحاب الحاجة. هذا غيرتواجد الآف اللاجئين الذين وصلوا أو هم واقفون على أبواب أوروبا ويحتاجون إلى كل عون ومساعدة. ومشاريع الشباب والمرأة من أهم المشاريع التي تستوجب منا الإهتمام والدعم.

· اذاً طبيعة الإحتياجات أشد تعقيداً فما هو الحل؟

فعلا الإحتياجات اصبحت اشد تعقيدا وتحتاج حلول مبدعة وتضافر للجهود وتعاونا وتنسيق أكثر بين كل العاملين والحريصين من قطاع خاص وقطاع عام ومنظمات خيرية وأفراد, ولن ننجح بالتغلب على الصعاب الإجتماعية ما لم نعمل سوية ونقدم حلولا نوعية وفاعلة . كل شيء حولنا يتغير والتكنولوجيا غيرت حياة الناس ونقلتنا الي مستوى اخر فأصبحنا نطلب سيارة الأجرة على الجوال والأكل كذلك ونحجز الطائرة والقطار وغير ذلك دون أن نكلم أحد أو نتحرك من مكاننا لذا على العاملين في المجال الإنساني مسؤولية ليستفيدوا من مثل هذه التغييرات ويطوعوا جزء منها لتقديم حلول خلاقة وهذا لن يكون إلا إذا بنينا جسوراً مع كل الفاعلين من كافة القطاعات.

- هل هذه التغييرات أثرت على طبيعة عملكم؟

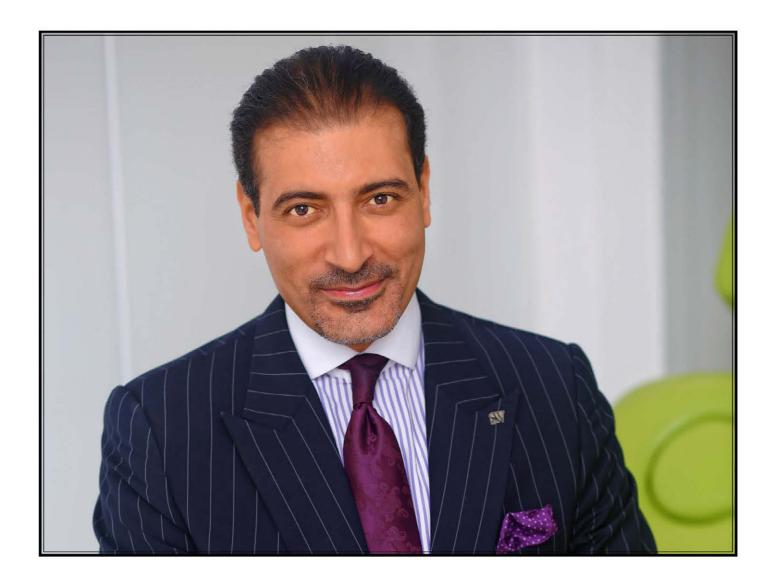
بالتأكيد فنحن نعيش في نفس العالم ولن نستطيع إلا أن نتفاعل ونستفيد من هذه التغييرات لخدمة العمل الخيري والإنساني و نحاول أن يكون دورنا في الكثير من المشاريع دور حيوي وتفعيلي أكثر منه دور تدخل مؤقت , ونركز على النوعية وليس الكمية والتغيير الذي سيحدثه أي مشروع نقوم به أو ندعمه , فمثلا عدد كبير من مشاريع المراكز الإجتماعية التي ساهمنا في دعمها تغيرت طريقة عملها منذ البداية وذلك للشروط المهمة التي نفرضها ومنها على سبيل المثال أن اي مشروع لابد أن يكون في داخله عنصر دعم إستمراريته , و أن يكون منفتحا على المجتمع المحيط ويشرك السلطات والهيئات المحلية في نشاطاته وبرامجه.

ومن مشاريعنا المهمة دعم وتكريم الأفراد سواءا طلبة او مدرسين والمؤسسات في المجال

- توجهاتكم للمستقبل؟

المستقبل بيد الله سبحانه وتعالى ولكن علينا أن نعمل ونسعى ونزرع والله بيده النتائج , حاليا نركز في عملنا على مشروعين حيوين وهما مشروع التقوية العلمية ومن خلاله سنسعى لدعم الطلبة المتفوقين علميا من خلفيات فقيرة ليكملوا دراستهم ويدخلوا أفضل الجامعات ويتحولوا في دورهم إلى صناع تغيير إيجابي للمجتماعات التي ينتمون اليها إضافة إلى ذلك مشروع التقوية الإقتصادية ومن خلاله نهدف إلى تشجيع ودعم مشاريع ريادة الأعمال في مجال التغيير الإجتماعي. وكلا المشروعيين تحت البحث والتطوير.

ومن خلال المشروعين نتمنى أن نتعاون مع كل أولئك الذين كتب الله لهم النجاح والتوفيق سواءا في دراستهم أو عملهم وتجارتهم أن يعينونا على صنع نماذج ناجحة تشبههم في المجال العلمي والعملي وهذه تكون أجمل هدية يمكن أن نقدمها الا وهي التعليم والذي فيه ومن خلاله صنع المستقبل المشرق للكثيرين.



الدكتور شريف الوكيل :

يبتكر طرقاً لتجميل وإصلاح الأعضاء التناسلية دون جراحة



توصل البروفيسور المصري شريف الوكيل، أستاذ التجميل بإنجلترا والمقيم بلندن، لطرق حديثة لتجميل وإصلاح الأعضاء الجنسية لدى الرجل والمرأة بدون جراحة للوصول إلى أعلى كفاءة وظيفية وكذلك تجميل الشكل العام لتلك الأعضاء وبرع فى هذا التخصص حتى حصل على لقب أفضل عيادة بلندن . مجلة أرابيسك لندن زارت دكتور شريف و التقت فيه و أجرت معه اللقاء التالي:

التجميلي و كيف بدأت تستقبل المرضى في عيادتك؟

الأمراض من قبل. وتلك كانت البداية لهذا المركز.

تم ذلك من خلال إدخالي لعلاج جديد وهو (O Shot) و الذي هو تجميل الأعضاء

الحميمية عند المرأة شكلاً و وظيفياً لإستعادة الإحساس وعلاج السلس البولي من

خلال حقن البلازما الغنية بالصفائح الدموية التي أحصل عليه من خلال جهاز طرد

مركزي متقدم جدا أحضرته معي من الولايات المتحدة واستخدام عوامل النمو الموجودة

في تلك الصفائح الدموية في إعادة بناء خلايا تلك الأعضاء الجنسية ويتم ذلك بإتباع

بروتوكول دقيق جدا للحصول علي علاج آمن وفعال و هذا العلاج كان مُخترع بأمريكا

من قبل صديق لي كما ذكرت سابقا وقد حصلت من خلاله على شهرة واسعة جدا

لأننى كنت الطبيب الوحيد بأوروبا الذي يقوم بهذا العلاج كما أدخلت بالمقابل حقن

البلازما أيضا للرجال (P Shot) لعلاج الضعف الجنسي وكذلك تكبير العضو الذكري.

و اكتشفت كم أن هذا المجال مهم و مُهمل بنفس الوقت فعندما نجد أمرأة بعد بضع

سنوات من زواجها و قد فقدت الإحساس تماما نتيجة الولادة أو عوامل أخرى فلا بد

أن يكون هناك علاج لتلك الحالات خصوصاً وأنه لم يكن يوجد أي علاج فعال لهذه

- دكتور شريف أخبرنا عن بداياتك و ما تخصصك؟

في الحقيقة أنا طبيب خريج القصر العيني في القاهرة ثم انتقلت للإختصاص بالجراحة التجميلية وحصلت علي دورات طبية عديده ه في أمريكا و أوروبا و منذ أكثر من ١٥ سنة و أنا أمارس إختصاصي في التجميل بمختلف أنواعه.

- كيف كان الانتقال من العمليات التجميلية للوجه و البطن و غيرها من العمليات التقليدية إلى مجال اخر تماما و هو مجال غريب بعض الشيء؟

بصراحة منذ حوالي ٧ سنوات ظهر إختصاص جديد في الولايات المتحدة الأمريكية و الذي هو تجميل الأعضاء الحميمية شكلاً و وظيفياً و هذا المجال كان غير معروف أبدا حتى في أوروبا فأخبرني عنه أحد أصدقائي الأطباء من أمريكا و بالفعل ذهبت إلى هناك و خضعت لتدريب مكثف وطويل و قمت ببعض الأبحاث ثم بدأت بإدخال هذا النوع من العلاج إلى أوروبا وأحاول الآن إدخاله بالشرق الأوسط.

· أخبرنا دكتور شريف عن تفاعل الناس و المرضى مع هكذا نوع من العلاج

حاورته : سارة حايك

- هل تقوم الآن بتقديم علاجات أخري لهذه الحالات؟

بالفعل ادخلت في هذا المركز أحدث العلاجات في العالم لعلاج الأعضاء الحميمية للسيدات والرجال, فلدي الآن أكثر من ٢٠ جهاز مختلف لمثل هذه الأمراض والتي أحصل عليها من خلال ترددي الدائم علي المؤتمرات العلمية ومتابعة كل جديد في العالم

- ما هي المشكلات التي تعانين منها السيدات و لديكم علاج لها؟

إن آخر إحصائية أجريت في الولايات المتحدة الأمريكية أكنت أن ٥٠٪ من السيدات لديهن مشاكل جنسية بمختلف أنواعها:

⊙ ضعف الإحساس Θ فقد الرغبة

⊙ لا تصل للنشوة على الإطلاق ⊙ الشعور بالألم

إتساع المهبل نتيجة الولادات المتكررة, والتى تؤدي إلى حدوث ترهل فى العضلات بعد الولادة, ويتم إستخدام الليزر أو إستخدام الراديو فركونس لعلاج هذا الاتساع, مضيفاً أنه يمكن إستخدام الفيلر لعلاج جرح قديم أو تعويض فقد الدهون فى الأعضاء التناسلية, أو مع التقدم فى السن يحدث لها إنكماش فيتم علاج هذا الانكماش بحقن الفيلر, كما يتم حقن شفايف السيدات تماماً بالفيلر, موضحاً أنه يتم علاج هذه المشكلة فى نصف ساعة. وأيضاً تحول الجلد حول المهبل وفتحه الشرج الي اللون الغامق, كل هذا الحالات يتم معالجتها في المركز, بدون جراحه إطلاقاً ومن ٢٠ - ١٠ دقيقة فقط.

- أخبرتنا بانه العلاجات لديكم ليست فقط للسيدات و إنما للرجال أيضًا هل لك أن تخبرنا عنها أيضًا؟

بكل تأكيد حيث أكدت الدراسات أن الرجال يفضلون الا يعتمدوا علي الأدويه كما انها لا تصلح لشريحة كبيرة من الرجال و أنهم يفضلون الإعتماد على العلاج الطبيعي و هو ما نقوم به من خلال علاجات كثيرة ومختلفة من حقن البلازما أو الموجات التصادمية او حقن البوتكس او الجديد جداً الآن وهو حقن الخلايا الجنعية للقضيب أيضاً بإتباع بروتوكول محدد جداً وضعته للحصول علي علاج فعال وآمن تماماً و هو ما يساعد العضو الذكري على القيام بدوره الوظيفي على أكمل وجه و بطريقة طبيعية. كما نقوم بتكبير العضو الذكري عند الرجال بدون جراحه على الإطلاق.

لماذا أنت مهتم بهذا المجال و ما مدى حاجة الناس لهذا الطب؟

هناك إحصائيات يجب ذكرها لتوضيح حجم الحالات المرضية الموجودة في العالم حيث أن ٤٠٪ من السيدات يعانين من مشاكل جنسية لدرجة تسبب لهم مشاكل و قلق و نفسي. ٢٠ من السيدات لا يشعرن بالنشوة أبداً ٥٠٪ من السيدات في عمر ٢٠ سنة يعانين من سلس بولي لدرجة تسبب لهن مشاكل صحية و تصل النسبة ل ٥٠٠ عند سن الستين و هو أحد أهم أسباب إيداع السيدات دار المسنين في أوروبا. أما بالنسبة للرجال فهناك ٥٠٠ من الرجال بعمر أربعين يعانون من ضعف جنسي و ٥٠٠ عند سن الخمسين و ٢٠٠ عن سن الستين لنا مدى حاجة عن سن الستين لنا مدى حاجة الاهتمام بهذا الاختصاص و إعطائه أهمية لمعالجة تلك الحالات.

- أنت حُدكتور من خلفية عربية و محافظة ألم يسبب ذلك بعض الحرج للخوض في هذا المجال من الطب؟

أبدا فالعلم لا حرج فيه أبدا و اعتبر كل سيدة تزور العيادة هي أخت لي و علي المحافظة عليها كما أحافظ على أختي و عندما أقوم بأي عملية يكون داتماً هناك ثلاث ممرضات مع المريضة لتكون مرتاحة أكثر لو أرادت أن تطلب أي شيء فبإمكنها أن تطلبه من ممرضة وكذلك لدي طبيبات مدربات تحت إشرافي إذا أرادت المريضة إجراء العلاج مع طبيبه.

- هل وجدت ان هناك تجاوب من العرب أو من الاوربيين أكثر مع هذا النوع من الطب التحميلي؟

لدي الكثير من المرضى العرب و لكن المجتمع العربي بحاجة لتثقيف أكثر من هذه الناحية و هو جزء من واجبي أن أنشر التوعية الصحية في المجال الجنسي.

- ما رأي الشرع بهذا النوع من العلاج هل تواصلت مع رجال دين و حصلت على أي رأي في ذلك؟

بكل تأكيد سألت عدة رجال دين و كان جوابهم أن هذه العمليات مشروعة طالما أن الغاية منها الحفاظ علي العلاقات الزوجية الشرعية و مساعدة الزوجات و الأزواج للإستمتاع بالحلال , خاصة إذا ما نظرنا إلى تداعيات تلك المشاكل التي من الممكن أن تؤدي إلى الطلاق الذي هو أبغض الحلال عن الله.



٥٠٪ من السيدات لديهن مشاكل جنسية.
 العمليات التجميلية الجنسية جائزة شرعا طالما أن الغاية منها حفظ العلاقات الزوجية.

أقوم بتجميل الأعضاء الحميمية من
 حيث الشكل و الوظيفة.

- هل يمكن أن تخبرنا عن مستوى الأسعار حيث يمكن أن يكون هناك رغبة عند الكثير لخضوع لهذا النوع من التجميل و لكن يعتقدوا بأن الأسعار يمكن أن تكون مرتفعة؟

الأسعار معقولة جداً و في متناول الجميع و تبدأ الأسعار بشكل عام من حوالي ألف جنيه استرليني.

- ما هي قصة الجمعية الطبية العالمية التي ترأسها؟

قمت بتأسيس الجمعية العالمية لتجميل الأعضاء الحميمية والصحة الجنسية حيث بدأت أقوم بتدريب أطباء من مختلف دول العالم لتطوير هذا العلاج في بلادهم و حتى الأن قمت بتدريب أكثر من مائة طبيب حول العالم . كما نقوم بتنظيم المؤتمرات و الحاقات البحثية.

- ما هي الرسالة التي تريد توجيهها للقراء ؟

الطبيب الجراح الذي يجري عمليات القلب علي سبيل المثال ينقذ حياة إنسان و أنا في تخصصي هذا أنقذ روح إنسان أو إنسانة فأنت لا تعلم مدي الألم الذي قد تتسبب فيه هذه المشاكل والتي قد تؤدي إليّ تفكك الأسرة و التي يؤثر تفككها بشكل مباشر على المجتمع حيث أن الأسرة هي اللبنة الأولى في نواة المجتمع.

وأقول لمن يعاني من أي مشكلة جنسية بأن لا يتردد بأن يقوم بعلاجها مثلها مثل أي مشكلة صحية أخرى, فمثلاً عندما يكبر الإنسان نظرة يضعف أو سمعة يقل نظرا لضعف هذ العضو, والعضو الجنسي هو أيضاً يخضع لهذه التغيرات والضعف, هذا طبيعي جداً ولا يجب الخجل منه علي الإطلاق. فالكثير منا لا يعطي أهمية للصحة الجنسية و التي تؤثر على تفاصيل الحياة اليومية و هذا خطء كبير يقع فيه الناس. فهناك إحصائيه تقول أن ٧٠٪ من حالات الطلاق في الشرق الأوسط أساسها الحياة الجنسية بين الزوجين و لكن للأسف هناك خجل حتى بين الزوجين من الحديث في هذا الموضوع وحل المشكلات الصحية الموجودة و التي هي نفس أي مشكلة صحية أخرى.

ARABISK | INTERVIEW



مهندس كأس العالم على شبكات التواصل الاجتماعي

محمد المُهندي

عند زيارتك رائد الأعمال القطري "محمد المهندي" لابد أن يلغت انتباهك أمرين، الأول: مكتبته العربية المميزة بكتب الإدارة والتسويق والتواصل الاجتماعي وهو أمر متوقع من شاب يتمتع بثقافة ريادية عالية أما الثانية (وهي برأي الأهم) كانت شعلة الحماس المتقد من عينيه تجاه نشر ثقافة الإعلام الاجتماعي داخل قطر.

حاورہ: رامی عیسی

- بداية هل لك أن تحدثنا عن بداياتك؟ قبل تأسيس شركتك الأولى ؟

منذ صغري وأنا أحلم بامتلاك مشروعي التجاري الخاص , هذا الحلم ظل يراودني خلال دراستي للملاحة البحرية وكان يأخذ كل تفكيري منها , طبعاً البدايات لم تكن سهلة فأنا لم أملك حينها أي مهارة أو معرفة في إنشاء المشاريع من الصفر . ولكن من خلال صقل مهاراتي بالمطالعة حيناً وبالدورات حيناً آخر وصلت لمستوى ممتاز من المعرفة أهلني لاحقاً لدخول مجال التدريب وأن أصبح في حينها أصغر مدرب تنمية بشرية في قطر.

- وکیف خطرت ببالک فکرة تأسیس شرکتک سوشال میدیا سملیوشنسر؟

كنت إلتقيت شريكي السابق (عمار محمد) في إحدى ورشات العمل حيث كان يمتلك فكرة مشروع تمكين الحوار بين أبناء المجتمع وإتفقنا على تطوير الفكرة لتصبح مشروعاً تجارياً ولكن بعد مدة سنة ونصف من العمل والتطوير وصلنا لطريق مسدود ووجدنا أنه من الأفضل التفكير خارج الصندوق والتوسع ليصبح مجالنا أكبر وأوسع وندخل مجال التسويق داخل شبكات التواصل الإجتماعي.

كما قلت لك سابقاً: حلم تأسيس مشروعي الخاص كان حلم الطفولة, صحيح أني إكتسبت معرفة كبيرة في هذا المجال ولكن ظل موضوع رأس المال عائق كبير قبل التفكير بالبدء, فأنا لا أرغب بدخول متاهات التمويل عن طريق شركات الإستثمار التي تلتهم جزء كبير من حصص المؤسسين. لذلك إستمريت أنا في وظيفتي الحكومية لضمان إستمرار تمويل الشركة بالحد الأدنى من متطلباتها بينما تفرغ شريكي عمار بشكل كامل ليكون مسؤولاً بشكل يومي عن الأمور الفنية اليومية للشركة.

وهل كان الموضوع سهلاً؟ وخصوصاً أنتم أول شركة قطرية تدخل سوق الإعلام الإجتماعي؟

بدأنا العمل عام ٢٠١٧ وقت كانت المنطقة العربية وقتها تدخل مرحلة ثورية في الإعلام الإجتماعي، فالثورات العربية انطلقت في كل من مصر وتونس وسوريا وليبيا والناس أصبحت تدخل الشبكات الإجتماعية بشكل يومي لمعرفة الأخبار الجارية بشكل مباشر حيث كانت أغلب الصحف والمجلات تتأخر بالصدور أو ذات توجه سياسي معين، وهذا ما أعطى أهمية كبير للإعلام الإجتماعي وشجعنا على الدخول لمعرفتنا و ثقتنا التامة أن المستقبل أمامها.

ببداية عام ٢٠١٢ اعتبر أغلب المسؤولين الحكوميين أن شبكات التواصل الإجتماعي مجرد مضيعة للوقت أو في أحسن الأحوال نسخة مطورة عن المنتديات.

هذا على مستوى المنطقة العربية أما محلياً فقد كان الأمر مختلفاً فلم يرافق التطور الكبير الحاصل على هذه الشبكات وعي بنفس السرعة والحجم لدى المسؤولين في وزارات ومؤسسات الدولة , حيث اعتبر أغلبهم أن شبكات التواصل الإجتماعي مجرد مضيعة للوقت أو في أحسن الأحوال نسخة مطورة عن المنتديات, وهذا ما أخذ منا الكثير من الوقت والجهد حتى نقنع أول عملائنا (وزارة التجارة والاقتصاد القطرية) بأهمية الإعلام الإجتماعي لتطوير أعمالهم وأهدافهم , وما زلت أتذكر كيف إستغرقت عملية التواصل معهم آشهور متواصلة فقط للرد على عرضنا الأول , طبعاً هذا كان بالماضي أما اليوم فالأمور أفضل بكثير والحمد لله.

- فزتم بحق ترويج فعاليات بطولة كأس العالم لكرة اليد التي أقيمت بقطر، ألم تكن مغامرة خطرة وخصوصاً أنكم لا تملكون خبرة بحجم هذا الحدث من قبل؟

قصة فوزنا بحق التسويق الحصري لأنشطة بطولة كأس العالم لليد قصة

تستحق التوقف عندها كثيراً فبغض النظر عن كونها وسام شرف على صدر شركتنا كانت أيضا تحد شخصي مهم لي شخصيا كونها أتت في ظروف صعبة للغاية, فكما ذكرت سابقاً شركتنا حينها كانت شركة صغيرة جداً مؤلفة من شخصين فقط بدون أي مقر أو رصيد بالبنك , ولكن حدث شيء مهم في مسيرتنا وهو مقابلتنا للدكتور احمد طه المستشار في إدارة الأعمال والذي كان مستشاراً ويعمل مع الدكتورة هيا المعضادي مستشارة وزير الثقافة والشباب حيث أعجبوا بفكرة شركتنا وعرضت إحتضاننا مجانا داخل مقر شركتها ((الفرسان للإستشارات)) مما أعطانا شعور بالإطمئنان والثقة ليس فقط لأنه أصبح لدينا مكتب ورقم هاتف ثابت بل أيضا لوجود أشخاص أصحاب خبرة وتجربة معنا مثل المستشار أحمد طه الذي كان بمثابة الأخ والناصح وخصوصا عند كتابة عروضنا المالية والذي أصبح شريكنا الأساسي في الشركة بحمد اللَّه سبحانه , هذا الشعور بالإطمئنان والثقة الذي ولده الإحتضان أشعل ايضاً رغبة التحدي وإثبات الذات , وبالفعل كانت أول أمتحان لنا هو بطولة كأس العالم لكرة اليد المقامة في قطر حيث أعلنت اللجنة المنظمة للبطولة عن قرب إنتهاء التقديم لعطاءات ترويج أنشطة البطولة ولم يتبقى من الوقت سوى ١٠ أيام فقط يتخللها إجازة عيد الأضحى المبارك

قصة فوزنا بحق التسويق الحصري لأنشطة بطولة كأس العالم لليد قصة تستحق التوقف عندها كثيراً لكونها أتت في ظروف صعبة للغاية , أذكر وقتها كيف إعتبرنا فكرة التقدم للمناقصة عندما طرحها المستشار أحمد طه مزحة لطيفة منه , ولكن عند مشاهدة الجدية والإصرار على تعابير وجهه عرفت مقدار الثقة الكبيرة التي يكنها هذا الإنسان لنا وقررنا قبول التحدي والدخول للفوز بهذه الفرصة التاريخية , وبالفعل بدأنا التحضير والمراسلات وكتابة العرض , لقد كانت فترة عصيبة جداً لم ننم خلالها جميعاً أكثر من ساعتين إلى أربع ساعات في اليوم حتى نضمن التسليم والإنتهاء من العرض في الوقت المناسب.

الحمد لله كان لنا ما أردنا وأخذنا كما يقولون في الأمثلة الشعبية (اللقمة من فم السبع) وفزنا بحق إدارة مواقع التواصل الإجتماعي بعد منافسة كبيرة وشرسة جداً من كبار شركات العلاقات العامة والتسويق في المنطقة.

⊙ قسم كبير من الشركات
 الصفيرة توكل مهمة إدارة
 حساباتها على شبكات التواصل
 الاجتماعية لموظف تصليح
 الحواسيب أو المحاسب وهو أمر
 خاطئ لأنه يحتاج لمتخصص مثله
 مثل العلاج عند أي طبيب ...

⊙ قصة فوزنا بحق التسويق الحصري لأنشطة بطولة كأس العالم لليد قصة تستحق التوقف عندها كثيراً لكونها أتت في ظروف صعبة للفاية

- لدى شركتكم العديد من العملاء من الوزن الثقيل مثل شبكة الجزيرة ووزارة الداخلية ووزارة الشباب، ولكن الملاحظ أن أغلبها قطرية هل هذا هو سوقك المستهدف أم لديكم خطط مستقبلية للتوسع للشركات

نعم هي شريحتنا الرئيسية لسبب بسيط أن نظام العمل داخل شركتنا مصمم ليلائم تلك النوعية من الزبائن, فعند تخطيط الحملات التسويقية يتم وضع خطة تغطى الشهور الثلاثة القادمة و تصمم المواد التسويقية على هذا الأساس , لكن الأمر مختلف مع الشركات الصغيرة التي لا تملك رؤية واضحة لخطتها التسويقية فتطلب تعديلات كثيرة وأحيانا قبل نشر المادة بيوم أو يومين مما يسبب لنا الاحراج لأنه يتطلب إعادة تصميم المادة من الصفر وبالتالي ارتفاع التكاليف دون تحقيق أي ربح يذكر.

قسم كبير من الشركات الصغيرة توكل مهمة إدارة حساباتها على شبكات التواصل الاجتماعية لموظف تصليح الحواسيب أو المحاسب وهو أمر خاطئ لأنه يحتاج لمتخصص مثله مثل العلاج عند أي طبيب.

عدا طبعا قسم كبير ترى شبكات التواصل الإجتماعي مضيعة للوقت أو بأحسن الأحوال توكل مهمتها لموظف تصليح الحواسيب أو محاسب الشركة وهو أمر خاطئ طبعا لأن إدارة الشبكات و اختيار المحتوى المناسب وقياس الأداء يحتاج لشخص متخصص مثله مثل العلاج عند الطبيب. كما أود أن أنبه لأمر هام جداً يقع به أغلب أصحاب الشركات الصغيرة وهي أن التسويق على شبكات التواصل الإجتماعي ليس الهدف منه دائما فتح منفذ بيع جديد بل الهدف هو ترك أثر في عقل العميل وجعل منتجات الشركة الأولى في إختياراته عندما يصبح العميل جاهز للشراء في المستقبل.

- هل تخاف المنافسة من شركات التسويق الكبيرة المتمركزة أغلبها في دبي وخصوصاً أنها ترى السوق القطري سوق مغري و دسم؟

نعم، ربما بالمشاريع العالمية التي تستهدف الشريحة الناطقة باللغة الإنجليزية، ولكن الأمر مختلف محليا, السوق القطري سوق متنوع ومعقد ويحتاج لشركة محلية تفهم هذه التعقيدات.

نحن نفتخر بكوننا شركة قطرية ١٠٠٪ قادرة على فهم تفكير المستهلكين سواء أكانوا مواطنين قطريين أو مقيمين من جنسيات مختلفة, لا تنسى أن استبدال كلمة في إعلان ما بدل كلمة أخرى قد يحدث تأثيراً كبيراً ومختلفاً وهو أمر لم ولن يفهمه من يعيش خارج قطر.

- ما هي أهم نصائحك لكل رائد أعمال يرغب بتأسيس مشروعه داخل

نصيحتي الأولى: هي البدء بالمشروع فوراً دون انتظار أي تمويل من أحد , أبدا بنفسك وانظر لعملائك المحتملين وناقش فكرة مشروعك معهم. بهذه الطريقة تضمن قياس حجم سوقك قبل البدء وتصبح متيقنا من تلبية إحتياجاتهم. النصيحة الثانية: الفشل هو الوسيلة الوحيدة للنجاح, فإن كنت لم تفشل من

قبل فلا تخشى أن تفشل في خطوتك الأولى فحتماً بعد عدد من الخطوات المتعثرة ستجد طريقك ويدق النجاح أبواب شركتك.

النصيحة الثالثة: لا تخشى من شركائك المختلفين معك في التفكير , ولا تبحث عن من يشبهك فقط, وإنما انظر لمن يماثلك في الرؤية وخصوصاً في القيم التي على أساسها بنيت شركتك.

النصيحة الرابعة: قدم للمجتمع الذي تتواجد به من غير مقابل مادي. فالمسؤولية الإجتماعية تفتح لك أبواب كثيرة كما تضمن لك مساحة كبيرة بقلوب عملائك الذين سيردون لك بالمثل بأقرب فرصة ممكنة.

النصيحة الخامسة: تواصل مع جميع حاضنات الأعمال الموجودة في بلدك



واحضر ندواتهم ومحاضراتهم وأبدا بتثقيف نفسك حول ريادة الأعمال اذا لم تكن ملماً بها. ولكن لا تجعلها جل إهتمامك . لأن التعلم الحقيقي هو بالتجربة والخطأ فالتجارب وحدها من ستوصلك للنجاح بإذن اللَّه تعالى.

مطار إسطنبول الجديد سيكون قلب طريق الحرير الجوى

ضمن نطاق مطار إسطنبول الجديد , وقعت عدة إتفاقيات متنوعة مع

شركات طيران متنوعة في مجالات مختلفة مثل الشحن والخدمات على

الأرض حتى مناطق البيع بالتجزئة, ليشكل المطار الجديد الذي سيخدم ما

يستعد مطار إسطنبول الجديد الذي تم تصميمه وفق أحدث التطبيقات

والمعايير التكنولوجية للراحة والحداثة ليصبح عرضاً عالمياً للبلاد . ويتوقع

أن يحشد ١٠٠ شركة خطوط طيران حيث أن بعضاً من هذه الخطوط سيعمل

وفي حين تستمر أعمال بناء مطار إسطنبول الجديد على قدم وساق

لتشغيله في ٢٠١٨, يتم توقيع الإتفاقيات التجارية المتنوعة في مختلف

مجالات الشحن والخدمات الأرضية والمناطق التجارية وشركات الطيران

المدير التنفيذي لشركة مطار إسطنبول الجديد IGA حسين كيسكين أشار

إلى أن المشاريع المتعلقة بالتعاون والتنسيق تتحرك بسرعة لإفتتاح المطار

الجديد ، وأنهم قاموا بعمل إجتماعات عديدة مع شركائهم التجاريين في

عدة مجالات مثل البضائع والشحن وشركات الطيران وغيرها.

يقارب ١٠٠ شركة خطوط طيران المجرى الهوائي لطريق الحرير.

في تركيا للمرة الأولى.

في أيار/ مايو الحالي.

ويقول حسين: «إن الإهتمام بمطارنا الجديد مثير، سنبدأ قريباً بالإعلان عن إتفاقاتنا ، وبفضل الجسور التي أقمناها بين مناطق جديدة من العالم وبلادنا ، سنعمل علم زيادة تعزيز القوة التجارية في تركيا ، وبالتالي تسريع تنميتنا الإقتصادية وهذا هو أثر الفراشة (فائق السرعة)».

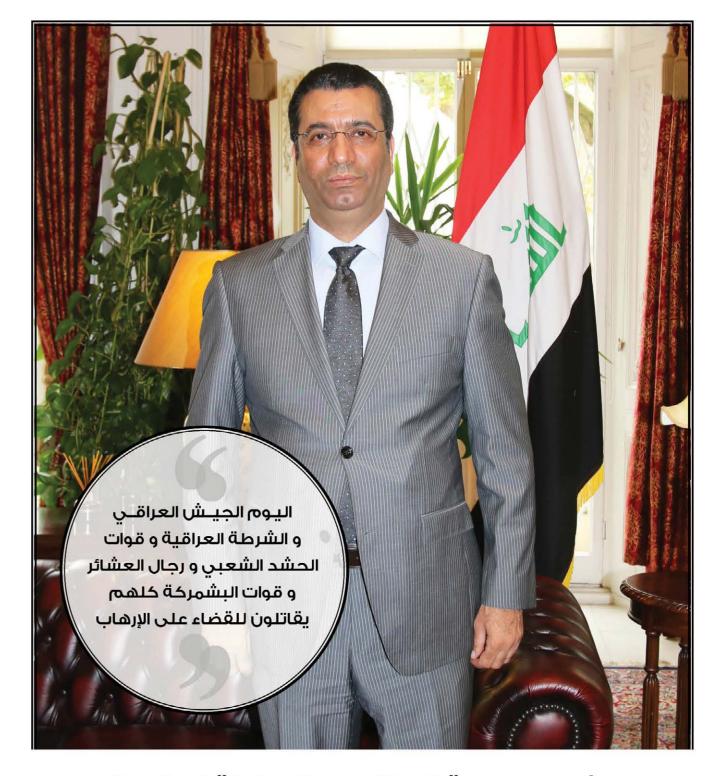
كما أشار المدير التنفيذي إلى أن المطار الجديد سيكون في مركز طريق الحرير الهوائي من خلال ربط دول مثل الهند والصين التي ليس لديها أي طيران مباشر إلى تركيا. وأضاف: «سنوفر فرصا جديدة للجهات العالمية الفاعلة على أساس قرون من التجارة المشتركة , عندها سيتنفسون الحياة جديدة في المنافسة , ليس في تركيا فحسب بل في العالم بأسره».

ومن المنتظر أن يستقبل مطار إسطنبول الجديد الذي يعد مركز نقل ووجهة جذابة في مجال الطيران, العديد من العلامات التجارية العالمية التي لم تدخل السوق التركية بعد, كما سيصبح المطار الجديد أكبر منطقة سوق حرة خالية من الرسوم الجمركية في العالم , وسيستضيف أكثر من ٤٠٠ علامة تجارية عالمية مهمة.

تستطيعون التواصل مع محمد المهندي علم شبكات التواصل الاجتماعي التالية:

انستغرام: Malmuhanadi @malmuhanadi : تويتر فيسبوك: Malmuhanadi

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سفير جمهورية العراق لدى المملكة المتحدة

د. صالح التميمي



بلا شك هناك صعوبات تواجه عملية إعادة الإعمار بسبب الوضع الاقتصادي الصعب الذي يمر به العراق و المنطقة بشكل عام و ذلك بسبب هبوط أسعار النفط و اعتماد موازنتنا على النفط و كذلك قتال داعش و ما يرافقه من إنفاق استثنائي لمحاربة الإهاب و بالتالى نحتاج للدعم الدولى.

- العلاقة في تطور مع دول مجلس التعاون الخليجي.
- واحدة من التحديات للحكومة في الوقت الحاضر هي مكافحة الفساد.

حاوره: عدنان حاج عمر (رئيس التحرير)

- أين وصلت عملية القضاء على داعش؟

نحن في المرحلة الأخيرة من القضاء على داعش داخل العراق من خلال معركة الموصل و تحديداً الجانب الغربي من الموصل حيث نجعنا بتعرير الجانب الشرقي و نعتبر بأن هذه المعركة هي الفصل الأخير من فصول وجود داعش في العراق, بالرغم من إمكانية وجود جيوب في مناطق متفرقة و خلايا نائمة إلا أن المعركة الفاصلة هي في الموصل, بلا شك التقدم يحتاج وقت و لكن المعنويات عالية حيث ان كافة مكونات الشعب العراقي تقاتل الإرهاب و هذا شي إيجابي يحسب للحكومة العراقية و أيضاً للشعب العراقي، فاليوم الجيش العراقي و الشرطة العراقية و قوات الحشد الشعبي و رجال العشائر و قوات البشمركة كلهم يقاتلون للقضاء على الإرهاب.

و ما يؤخر انتهاء المعركة هو حرصنا على أرواح المدنيين و هذه كانت توجيهات الدكتور العبادي رئيس الوزراء والقائد العام للقوات المسلحة بأن الإنسان قبل المكان.

و هناك شيء لا بد من ذكره بأن السيد العبادي وزع المهام بين القوات العراقية المشاركة في عملية تحرير الموصل فداخل مركز مدينة الموصل يقاتل الجيش العراقي و الشرطة الإتحادية و المحلية إضافة لأبناء الموصل أنفسهم أما القتال خارج مركز المدينة فهي مهمة قوات الحشد الشعبي و قوات البيشمركة.

- هل هناك دعم و تنسيق بشكل مباشر مع الحكومة البريطانية في عملية استعادة الموصل؟

الدعم و التنسيق يكون من خلال التحالف الدولي ضد داعش و الذي يشمل ٦٩ دولة و بريطانيا واحد من أهم أعضاء التحالف الدولي ضد داعش والذي تقوده الولايات المتحدة الأمريكية.

الحقيقة الدعم جيد و هناك تنسيق و تحرك بين الحكومتين العراقية و البريطانية و أكدت الحكومة البريطانية على لسان وزيري الدهاع و الخارجية بأنها داعمة لهذه المعركة حتى النهاية.

- هل هناك رضى من الحكومة العراقية عن حجم الدعم المقدم من التحالف الدولى للقضاء على داعش؟

في معركة الموصل كان جيد جداً و تصاعد بشكل واضح و نتطلع بكل تأكيد لدعم أكبر حيث لدينا هاجس بأن مقاتلين داعش الفارين من الموصل قد يتسللوا إلى مناطق مجاورة في العراق أو حتى إلى سوريا فنأمل زيادة الطلعات الجوية للقضاء على فلول داعش الفارين.

- ما هو دوركم كسفارة عراقية في لندن في إيصال الصورة الحقيقية لما يجرى في العراق و وضعه في إطاره الوطني الصحيح؟

دعني أوضح الصورة لأنه أحيانا يكون هناك سوء فهم و عدم وضع الأمور في إطارها الصحيح فهناك صورة مشوهة تصل للبعض أحياناً و هنا يتجلى دورنا كسفارة عراقية من خلال إيصال الصورة الواضحة والوضع الحقيقي و نتبع لذلك عدة قنوات كالإعلام و مراكز الأبحاث و الدراسات و البرلمان البريطاني و كذلك مجلس اللوردات و الجامعات البريطانية.

- كيف هي العلاقة الحالية مع دول مجلس التعاون الخليجي خاصة و انه كان هناك زيارة من وزير الخارجية السعودية؟

الحقيقة العلاقة في تطور مع دول مجلس التعاون الخليجي و بالتأكيد كانت زيارة السيد عادل الجبير وزير الخارجية السعودية جيدة خاصة أنها الأولى منذ ٢٠ عام و قوبلت بالإيجاب من قبل السيد رئيس الوزراء و السيد وزير الخارجية و أيضا تلت هذه الزيارة زيارة لوكيل وزارة الخارجية العراقية للسعودية للتنسيق الفني في عدة ملفات مع المملكة العربية السعودية.

و التطور الأكبر الذي حدث بعد تلك الزيارة هو لقاء السيد رئيس مجلس الوزراء مع العاهل السعودي على هامش اجتماع القمة العربية الذي عقد في الأردن كما التقى وعلى هامش المؤتمر وزيراً خارجية البلدين.

- ما هو الدور الذي يمكن أن يلعبه العراق و حكومته في تقريب وجهات النظر بين دول الخليج و إيران خاصة وأن الخلاف قد يضر الجميح في مكافحة الإرهاب و في قضايا أخرى؟

يسعى العراق إلى علاقة متوازنة مع كافة جيرانه ايران و تركيا و دول مجلس التعاون الخليجي و سوريا و الأردن على أساس تبادل المصالح المشتركة و على أساس عدم التدخل في الشؤون الداخلية كما أننا لا نميل ولا نفضل سياسة المحاور هذا حقيقة ما يجعل بإمكاننا أن نلعب دور إيجابي في تقريب وجهات النظر.

- كيف تقيم عمل السفارة العراقية في لندن و هل هي منتفتحة على كافة أبناء الجالية العراقية؟

بسياسيتنا كسفارة عراقية إنفتحنا على الجميع فالجالية العراقية بطبيعتها كبيرة و متنوعة و هذا ما يجعل ذلك مهمة سهلة و صعبة في الوقت نفسه فالأساس بالنسبة لنا هو المواطنة و نعمل على تقليل المشاكل و الوصول بها إلى نقطة الصفر و كذلك العمل على تقديم أفضل خدمة للمواطنين العراقيين جميعاً.

- أين وصل القرض الممنوح من الحكومة البريطانية للعراق لإعادة الأعمار؟

القرض الممنوح هو لإعادة إعمار البنى التحتية و خاصة مشاريع اللياه و هو بقيمة مليون جنيه استرليني سنويا و لمحافظات مختلفة في العراق تأخر قليلا لأنه لم يدخل في موازنة السنة الماضية و هو قرض ميسر و تلك المشاريع سوف تنفذ من قبل شركات بريطانية.



- أين هي عملية إعادة الإعمار اليوم في العراق و ما هي خطط الحكومة فى هذا الصدد ؟

بلا شك هناك صعوبات تواجه عملية إعادة الإعمار بسبب الوضع الإقتصادي الصعب الذي يمر به العراق و المنطقة بشكل عام و ذلك بسبب هبوط أسعار النفط و إعتماد موازنتنا على النفط و كذلك قتال داعش و ما يرافقه من إنفاق إستثنائي لمحاربة الإهاب و بالتالي نحتاج للدعم الدولي.

الأولوليات الان هي للمناطق المحررة من داعش حيث داعش يدمر البنى التحتية للمناطق التي يخرج منها لذلك نحتاج إلى دعم دولي وفق خطة استراتيجية طوبلة الأمد.

- هل هناك مناخ استثماري مشجع للمستثمرين البريطانيين من وجهة نظرك؟

المستثمر يبحث دائماً عن شيئين الاول هوالتأمين على أمواله بأن يكون هناك تشريعات و اتفاقيات دولية صحيحة و هو ما يتوفر حاليا حيث انضم العراق إلى اتفاقية نيويورك و اتفاقية واشنطن و كذلك تحديث قانون الاستثمار و تفعيل نظام النافذة الواحدة كل ذلك يشجع المستثمرين للاستثمار في العراق. اما الثاني هو توفير الامن و الأمان وسلامة المناخ العام وهو متحقق في مناطق متعددة في العراق لاسيما المناطق الشمالية (كردستان) والمناطق الجنوبية وان تحقيق الانتصارات المتالية على داعش في المناطق الوسطى يلقي بظلاله على الوضع الأمني بصورة خاصة على المنطقة لإعادة إعمارها و على العراق بصورة عامة لتهيئة المناخ المناسب للاستثمار.

- هل هناك أية جهود مبذولة من قبلكم كسفارة للترويج للفرص الإستثمارية في العراق؟

نقوم بلقاءات دورية مع الشركات كما نقوم بالتشجيع وحضور المؤتمرات للترويج للفرص الاستثمارية في العراق أيضا طلبت من المملكة المتحدة لرفع العراق من القائمة المصنفة فيها كمنطقة حرب و منطقة خطرة لتكون منطقة امنة للاستثمار خاصة أنه هناك العديد من المدن العراقية الامنة كالبصرى و كذلك أقليم كردستان.

كما أننا نعمل على تنظيم مؤتمر العراق للتجارة و الاستثمار و سوف نعمل على دعوة الشركات للقاء مباشر مع المسؤولين العراقيين الذين سوف يقومون بطرح جميع الفرص الإستثمارية في العراق و في كافة المجالات.



هذا الاجتماع لدعم التبادل التجاري بين العراق و بريطانيا و تبادل الأفكار في ما يمكننا العمل عليه في تطوير العلاقات الإقتصادية بين البلدين على الرغم من أن حجم التبادل التجاري لا يزال ضعيفاً من وجهة نظري فهو لا يتجاوز ١٨٤ مليون جنيه استرليني و يجب أن يكون أكبر و هو ما نعمل عليه و يمكن أن نحقق بعض التقدم من خلال المؤتمر المزمع عقده في الصيف المقبل.

كما أن للإجتماع الوزاري آثار سياسية لما يتم مناقشته بين مسؤولين البلدين في تلك الاحتماعات.

- ما هي الخطوات التي يتم إتخاذها من الحكومة العراقية التي من شانها تعزيز ثقة المستثمر الأجنبي بالسوق العراقي سواءاً من الناحية الامنية أو لجهة التشريعات و القوانين التي من شأنها حماية المستثمرين؟

اعتقد أن تحرير المناطق يعطي ثقة للمستثمرين بقوة القوات العراقية و قدرتها على تأمين المنشأت من جهة والعمل في جانب التشريعات المناسبة والإنضمام للإتفاقيات الدولية من جهة اخرى.

- لا أدري إن كان من المبكر الحديث عن السياحة هل يوجد أي خطة من هيئة السياحة العراقية لتشجيع السياحة إلى العراق؟

العراق يوجد فيه الكثير من التنوع حيث يوجد فيه المواقع الأثرية و التاريخية و أيضاً السياحة الدينية و نحتاج ان ندخل في مجال صناعة السياحة لأن السياحة هي صناعة و بكل تأكيد هي من أولويات الحكومة بعد القضاء على داعش و لكن رغم كل ذلك فإن السياحة الدينية مستمرة حيث هناك إعداد كبيرة تأتي لزيارة كربلاء و النجف و الكاظمية و أيضاً في بغداد لزيارة الشيخ عبد القادر الكيلاني و هي مدعاة فخر للعراق بقدوم السواح والزائرين من كل انحاء العالم وفي هذه الظروف الصعبة يقدم الخدمات المناسبة والأمن المناسب لهم.

مجلس الأعمال العراقي البريطاني أحّد في المؤتمر السنوي الاخير على ضرورة مكافحة الفساد لتعزيز الاستثمار فما هي جهود الحكومة في هذا الملف؟

واحدة من التحديات للحكومة في الوقت الحاضر هي مكافحة الفساد والحكومة ساعية في هذا الجانب ولكن بإعتقادي أن حجم الفساد وبعض الفقرات المطروحة هو مبالغ فيه ولكن يجب العمل على إصلاح الخلل والأخطاء في جانب مكافحة الفساد.



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أفضل أنواع الحلويات لمرضب السكري

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البن اليمني الجبلي ، قهوة عربية - شذا الزنجبيل ، شاي الكرك بالزنجبيل ، بن هرري ، قهوة عربية - كلاسيكية ، شاي الكرك بالزعفران ، البن الخولاني ، الشعير ، قهوة عربية بدفء القرنفل ، شاي الكرك بالهيل ، ترقبوا قهوة فورية تحضر بلا غلي .

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بريطانيا مركز عالمي يقصده المستثمرون وهي مكان للإطلاع على أفكار ومشاريع وعقد شراكات على مستوى عالمي

الرئيس التنفيذي لفوز القابضة:

سامر فصوز

و نستثمر في القطاع العقاري و السياحــيوالإعــــلام ...

● إستثمارتنا متوزعة في تركيا و دبــي و لبنــــــان ...

⊚ نجاحنا هو نجاح لبلدنا وواجب على كل سوري العمل أينما وجد ...



بدأت مجموعة الفوز القابضة منذ مدة بتعزيز أعمالها في المنطقة لتتخذ طابعاً اقليمياً وعالمياً أيضاً ، وهــذه المجموعة وشــركاتها الرائدة في قطاع الأعمال والتي عملت في قطاعات التجــارة والصناعة والنقــل، واصلت نشــاطاتها وأعمالها وها هي اليوم تؤكد كمجموعة شركات قدرتها على التوسع واجتياز الأسواق وتنويع محفظة أعمالها في استثمارات مختلفة، لا سيما في تركيا و في الامارات العربية المتحدة وكذلك لبنان. مجلة أرابيسك لندن التقت رئيس مجلس إدارة مجموعة الفوز القابضة رجل الأعمال السيد سامر زهير فوز و أجرت معه اللقاء التالي:

حاوره : مایك سویده

- أستاذ سامر أخبرنا بداية عن شركة الغوز التجارية ؟

الشركة تأسست عام ١٩٨٨ كشركة خاصة , عملت بجهد في قطاع الأعمال , وها هي اليوم عبارة عن شركات عدة تعمل في مختلف المجالات التجارية والاستثمارية والنقل. وقد ساهمت مشاريعها الاستراتيجية الضخمة في تأمين المتطلبات والحاجات الأساسية .

- متى تحولت الشركة إلى مجموعة قابضة ؟ و ما السبب وراء ذلك ؟

بدأت مجموعة الفوز منذ مدة بتعزيز أعمالها في المنطقة لتتخذ طابعاً اقليمياً, وهده المجموعة وشركاتها الرائدة في قطاع الاعمال والتي تنشط في قطاعات التجارة والصناعة والنقل, تبرز اليوم كمجموعة شركات قادرة على التوسع وعابرة للأسواق, حيث استطاعت تنويع محفظة أعمالها في استثمارات مختلفة, لا سيما يخ تركيا و في الامارات العربية المتحدة وكذلك لبنان و هو ما دفعنا للتحول إلى شركة قابضة.

- ما هي مجالات عمل المجموعة ؟

لدينا استثمارات متنوعة في مجال استيراد وتصدير المواد الغذائية و هو نشاط الشركة الأساسي منذ تأسيسها كذلك اتجهت المجموعة إلى الإستثمار في المجال العقاري و في قطاع الاعلام, و ما زالت الشركة تتطلع إلى توسيع نشاطتها حيث هناك أفكار يتم درستها لدخول قطاع الصناعة كذلك.

- ما هي الدول التي تستثمرون فيها؟

من الاستثمارات التي تقوم بها المجموعة في تركيا, معمل لتصنيع المياه المعدنية تحت إسم Mecidyia في أرزروم, مستودعات و صوامع تخزينية سعة ١٥٠٠٠٠ طن في اسكندرون نستعملها لإعادة التوزيع الاقليمي, استثمار في منجم الذهب في جنوب أنقرة, إضافة إلى استثمارات في مجال القطاع الفندقي, حيث تعمل المجموعة على إنشاء فندقاً من فئة ٥ نجوم في منطقة بودروم, فيما العمل جار لإنشاء مجمعات سكنية ٤ نجوم في اسطنبول, فضلاً عن نشاطات استثمارية في مجالات عدة, وهي تعمل في مجال إستيراد وتصدير المواد الغذائية لدول عدة.

- هل لديكم نية بالتوسع في دول و مناطق أخرى؟

بكل تأكيد هناك نية للتوسع في دول أخرى في حال كان هناك فرص إستثمارية مشجعة فالوقت الحالي يحتم على الشركات بتوزيع استثمارتها و ذلك بسبب تقلبات السوق و التغيرات السريعة بفعل تأثير الظروف السياسية التي تعصف بالمنطقة.

- هل تنوون الاستثمار في لندن خاصة و أنه كان هناك زيارة لها مؤخرا؟ بالفعل كان هناك زيارة للندن و عقدنا بعض الإجتماعات و تدارسنا الفرص الإستثمارية المتاحة في لندن و لكن لم نتخذ أي قرار بعد و لكن بكل تأكيد بريطانيا من الأسواق الأكثر إستقراراً و هي مركز مالي عالمي يقصده المستثمرون من مختلف دول العالم و هي مكان أيضاً للإطلاع على أفكار و مشاريع و عقد شراكات على مستوى عالمي.

- هل لديكم شركاء محليين في الدول التي تستثمرون فيها؟

إن المساهمة و الإدارة الأساسية لمشاريع شركة الفوز القابضة هي من قبلنا مباشرة, نحن فقط لدينا استشاريين لكن ليس لدينا شركاء.

- كيف ترى المنطقة العربية من حيث ملاءمتها للاستثمار في ظل حالة عدم الاستقرار الذي تعيشه المنطقة؟

بكل تأكيد ظروف المنطقة ليست مشجعة كثيراً و لكن عبر التاريخ التجارة لا تتوقف و يمكن كثيراً لمن لديه الشجاعة و الثقة بأعماله أن يكون له دور في السوق على الرغم من الصعوبات. تهدف شركة الفوز القابضة إلى مواصلة إستراتيجية نموها ومواصلة تزويد عملائها من السلع من مختلف أنحاء العالم و زيادة استثماراتها في جميع المجالات.

- كما ذكرت بأنه لديكم استثمارات في مجال الإعلام الا تعتقد بان الوقت صعب للاستثمار في الإعلام خاصة في حالة الاستقطاب السائدة في المنطقة العربية؟ و ماهي نظرتكم للإعلام العربي بشكل عام؟

كلام صحيح الوقت الحالي صعب جداً للإستثمار في الإعلام و لكن أيضاً هناك مساحة لا زالت بحاجة إلى ملؤها و تقديمها بطريقة حضارية للجمهور العربي و نعمل جهدنا أن نكون خارج دائرة الإستقطاب خاصة و أننا شركة خاصة و تمويلها ذات...

- سيد سامر الجميع يعلم بان الوضع الاقتصادي في سوريا سيء و غير أمن للإستثمارات كيف استطعتم التأقلم مع ذلك الوضع أم هذا هو سبب نقل اسنثماراتكم للخارج؟

شركة فوز لا زالت تعمل داخل سوريا و لا يمكن أن نترك السوق السوري نهائيا فالبداية كانت منه و له فضل علينا و بسبب قدرتنا على الإستثمار و العمل وبفضل الخبرة الكبيرة التي إكتسبناها من العمل في السوق السوري سابقاً فلقد قررنا (ومنذ زمن ليس بالقريب) التوسع أقليمياً و هذا حال معظم الشركات و رجال الأعمال السوريين.

یمکن کثیراً لمن لدیه الشجاعة و الثقة
 بأعماله أن یکون له دور في السوق على
 الرغم من الصعوبات

 ⊙ الوقت الحالي صعب جدأ للاستثمار في الإعلام و لكن أيضا هناك مساحة لا زالت بحاجـــة إلــــى ملـــؤها و تقديمهــا بطريقة حضارية للجمهور العربي

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هل تعرضت لخطأ أو إهمال طبي من قبل أحد المستشفيات في بريطانيا ؟ نرفع دعاوي قضائية ضدّ أطباء ومستشفيات أخطأوا في تشخيص ما أو تسبّبوا بوفاة مريض نتحمـــل جميــــع المصاريــــف القضائيــــة



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هايتـش وشركائــه هي شركة لتوفير خدمــات الاستشــارات القانونيــة وإدارة خدمات الدعاوي القضائية للناطقين بغير اللغة الانكليزية، نهدف لتوفير المساعدة القانــونية في حــل المشكلات القانونية لعملائنا و نقــوم بشكل مستمر بتوسيع خدماتنا لتوفير احتياجات العملاء.

- تقدم خدمتنا كل من خدمات إدارة الدعـاوي والتمويـل الخـاص لتغطيـة رسـوم المحاميـن والمصروفات.
- نحـن متخصصـون فـي قضايـا المسـؤولية
 المعقدة والدعـاوي عاليـة القيمـة فـي مجـالات
 الإهمـال السريري،والإصابات الشخصية، ومسائل
 العمل والإهمال المهني.
- في حالـة الفـوز، نتلقـى حصـة مـن العائـدات.لا نتقاضى أجر فيما إذا كانت الدعوى غير ناجحــة.



مستقبلنا, و نحن نعتبرهم شركاؤنا.

- سيد سامر بنجاحك في مثل هذه الظروف يجعلك مكان اعجاب و فخر و قدوة لرواد الأعمال فماذا يمكن أن تقدم لهم نصائح يمكن أن يعتمدوا عليها فى تحقيق النجاح؟

أهم شيء هو الصدق و أن تحبوا بلادكم فلبلدنا خير علينا جميعاً كذلك الصبر و المثابرة و عدم الملل فنتائج أعمالنا لا تظهر بسرعة و من الضروري أن تؤمنوا بأذفسك ____م.

- الجانب الشخصى في حياة سامر فوز كيف يراه؟

انا متزوج من سيدة رائعة, جميلة الروح, أضفت الكثير من الإيجابية على حياتنا و بسّطت و جمّلت حياتنا الخاصة و سهّلت علي الحياة العملية لأتمكن من التركيز على عملي براحة بال. عندنا أربع أولاد أعتبرهم أغلى إستثمار في حياتي بما أنهم سيستلمون زمام قيادة شركاتنا في المستقبل جنبا إلى جنب مع باقي أولاد العائلة. نحن نعمل على تربيتهم تربية صحيحة لينشأوا على القيم التي تربينا عليها، و أكثر. أتمنى أن يتابعو تحقيق حلمي اللامحدود في مجال البرنس و يعملو على تحقيقه

أشعر بالراحة و الأمان عند العودة إلى منزلي , أحب مشاهدة الافلام العربية القديمة و خاصة السينما المصرية لأنها تشعرني بالرقي الذي كان موجوداً في ذلك الوقت.

أحب ممارسة الرياضة لأنني أشعر بعدها بنقاء الذهن و بثقة أكبر على اتخاذ قراراتي بشكل صحيح و هدوء. أحاول دائماً قضاء إجازاتي مع عائلتي الصغيرة و الكبيرة و أعتبر هذه الأوقات هي أفضل طريقة لتوثيق الترابط العائلي و لتوجيه الأولاد بإتجاه البزنس بطريقة ناعمة و كل حسب ميوله.

- ما هو الحلم الكبير الذي ترغب في تحقيقه؟

لا يمكنني تحديد أي حلم.. منذ صغري و أنا أحلامي غير محدودة.. وما زال لدي الكثير الكثير لتحقيقه

- كيف استطعت أنت شخصيا التأقلم مع الوضع السوري و تحقيق ذلك النحاح؟

لإيماني بأن نجاحنا هو نجاح لبلدنا و لإيماني بأنه واجب على كل سوري العمل أينما وجد وهذا ما حدث مع كثير من السوريين الذين أثبتوا أنفسهم سواءاً على مستوى الأعمال أم على المستوى الدراسي أو المهني.

- سيد سامر علمنا من مصادرنا بانه لديكم أيادي بيضاء مع السوريين بمختلف انتماءاتهم فكيف استطاع رجل الاعمال سامر فوز من التوفيق بين عمل المجموعة و تطويرها و بين الجانب الانساني و تقديم المساعدة؟ هذا أقل شيء ممكن القيام به و هذا واجب علينا فهكذا تربينا و لا يمكن إلا أن نستمر بنفس الطريقة و بشكل شبه يومي أتابع تفاصيل العمل الإنساني و الجدير بالذكر أنه قمنا بتأسيس جمعية الفوز الخيرية و التي تنفذ مشاريع خيرية في اللاذقية و ريفها في الوقت الحالي ريثما نتمكن من توسيع خدماتنا إلى دمشق و ريفها إن شاء الله.

- هل تنوون المشاركة في مشاريع إعادة إعمار سوريا أم تفضلون البقاء في الخارج؟

بكل تأكيد مجموعة فوز القابضة لن تتردد و لن تتوانى عن المشاركة في إعادة الإعمار و هو ما نتمناه و نحن نقوم بمتابعة الأمور و بالنهاية لا يهمنا المشاركة لتحقيق الربح و لكن للمساهمة في إعادة إعمار سوريا التي تستحق الكثير من أنناءها.

- هل يفكر سامر فوز في المستقبل بدخول الحياة السياسية؟ أبداً, فأنا رجل إقتصاد وليس لدى إهتمام بالدخول في عالم السياسة.

- لديكم فريق عمل في مختلف الأفرع و البلدان التي لكم في استثمارات فكيف هي علاقتكم بهذا الغريق؟

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